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ANALYSIS OF
PROFESSIONAL ELECTRIC DRILLS

NOVEMBER 1980 TO OCTOBER 1981

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Canada

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- REFERENCES:
- (1) Customs Tariff: Item 42700-1
 - (2) Canadian International Trade Classification (Cat. #65-502E, Statistics Canada)
 - (3) Imports by Commodities (Cat. #65-007, Statistics Canada) Commodity Codes 751-02 & 751-90

SECTION I

SCOPE OF ANALYSIS

This report is based on a detailed analysis of imports of professional electric drills (1) during the period November 1980 to October 1981. These electric tools are included in the following Statistics Canada Import Commodity Codes:

751-02 Power driven hand drills and tappers
751-90 Power driven hand tools, n.e.s.

NOTE: (1) Professional tools are defined as those used by individuals as a means of earning a living.

SECTION II

CANADIAN PRODUCTION

According to departmental sources professional electric drills are manufactured in Canada, but for reason of confidentiality data on production or shipments cannot be provided.

SECTION III

ANALYSIS OF IMPORTS

Imports of professional electric drills during the period analyzed amounted to 72,797 units valued at \$5,351,394. The United States accounted for 59 per cent of all imports in terms of dollar value, followed by Japan with 29 per cent and West Germany with 10 per cent. Of the total value of imports shown, 99 per cent are apparently (in Statistics Canada terminology) "company transfer transactions", i.e. shipments between affiliated firms.

Full details of the analysis are provided in the following table.

IMPORTS OF PROFESSIONAL ELECTRIC DRILLS

NOVEMBER 1980 TO OCTOBER 1981

Item	Bit Diameter (Inches)	Quantity (No.)	Value (\$)	REGION OF ENTRY		COUNTRY OF ORIGIN		Import Market Concentration Market Shares	
				Ontario (% of Value)	Other(1)	United States (% of Value)	Other(2)	Top 3 Importers (% of Value)	Top 5 Importers (% of Value)
Hammer Type	.375	5,392	366,957						
	.500	1,714	185,610						
	.625)	3,080*	240,600*						
	.750)								
	.875)	270*	31,381*						
	1.375)								
	1.500)								
(4)	760	55,325							
		<u>11,216</u>	<u>879,873</u>	<u>68</u>	<u>32</u>	<u>37</u>	<u>63</u>	<u>72</u>	<u>88</u>
Screwdriver Type (5)		22,689	1,359,319	77	23	53	47	88	93
Other Type ⁽³⁾	.25	3,750	316,470						
	.375	21,414	1,309,401						
	.50	9,524	1,095,278						
	.625	405	55,842						
	.75	544	104,886						
	.875) 1.000)	149*	36,954*						

Item	Bit Diameter (Inches)	Quantity (No.)	Value (\$)	REGION OF ENTRY		COUNTRY OF ORIGIN		Import Market Concentration Market Shares	
				Ontario (% of Value)	Other(1)	United States (% of Value)	Other(2)	Top 3 Importers (% of Value)	Top 5 Importers (% of Value)
Other Type ⁽³⁾ (Cont'd)	1.1875)								
	1.25)	553*	82,041*						
	1.50)								
	2.00)								
	(4)	2,553	111,330						
		38,892	3,112,202	78	22	68	32	80	87
TOTAL - ALL TYPES		72,797	5,351,394	75	25	59	41	79	88

NOTES:

* Aggregated in order to preserve confidentiality.

(1) Quebec and British Columbia

(2) Japan, West Germany, Switzerland and United Kingdom.

(3) Drills that have the single function of drilling holes.

(4) Bit diameter sizes not available.

(5) Sizes not applicable

Dollar values shown are based on selling price F.O.B. plant, in Canadian dollars.

SECTION IV

FOREIGN EXPORTERS TO CANADA

Exporters to Canada of products shown in Section III are listed below in descending order of dollar value. They accounted for 97 per cent of the total value of imports during the period analyzed.

<u>NAME</u>	<u>ADDRESS</u>	
Milwaukee Electric Tool Corp.	Brookfield, WI	U.S.A.
Makita Electric Works Ltd.	Anjo Aichi	Japan
The Black & Decker Mfg. Co.	Towson, MA	U.S.A.
Metabowerke GMBH & Co.	Nurtingen	West Germany
Rockwell International	Jackson, TN	U.S.A.
A.E.G. Power Tool Corp.	Norwich, CT	U.S.A.
A.E.G. Telefunken Serien Produkte, Winnendem		West Germany
G & E Fein GMBH & Co.	Stuttgart	West Germany
Sioux Tools Inc.	Sioux City, IA	U.S.A.
Skil Corp.	Elk Grove Village, IL	U.S.A.
Scintilla Ltd.	Solothurn	Switzerland

SECTION V

CANADIAN AND FOREIGN TARIFFS

CANADA

Professional electric drills included in this analysis were dutiable under the following most commonly applied tariff item.

<u>Tariff Item</u>	<u>Description</u>	<u>British Preferential Tariff</u>	<u>Most Favoured Nation Tariff</u>	<u>General Tariff</u>	<u>General Preferential Tariff</u>	<u>U.K. & Ireland</u>
42700-1	Machines, n.o.p., and accessories, attachments, control equipment and tools for use therewith; parts of the foregoing.....	2.5%	13.6%	35%	2.5%	8.5%

Tariff items and rates of duty are subject to change, and need to be verified by direct reference to:

Customs Programs Branch, Secretariat
Department of National Revenue
Customs and Excise
Ottawa, Ontario
K1A 0L5

FOREIGN COUNTRIES

Inquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

International Bureaux
Department of Industry, Trade and Commerce
Ottawa, Ontario
K1A 0H5