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ANALYSIS OF
SEED AND FRESH POTATOES,

JANUARY TO DECEMBER 1981

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Canada

C O N T E N T S

	<u>Page</u>
<u>SECTION I</u> - Scope of Analysis	3
<u>SECTION II</u> - Reconciliation	4
<u>SECTION III</u> - Analysis of Imports:	5
Summary - Table 1	6
Table 1 - Month of Entry	7
Summary - Table 2	9
Table 2 - Province of Entry	10
Summary - Table 3	12
Table 3 - Exporting State	13
Table 4 - Import Market Concentration	17
<u>SECTION IV</u> - Sampling and Estimates	18
<u>SECTION V</u> - Foreign Exporters to Canada	19
<u>SECTION VI</u> - Import Trends	21
<u>SECTION VII</u> - Canadian and Foreign Tariffs	22

- REFERENCES:
- (1) Customs Tariff: Items 7120-1
& 8305-1
 - (2) Canadian International Trade
Classification (Cat. #65-502E,
Statistics Canada)
 - (3) Imports by Commodities
(Cat. #65-007, Statistics Canada)
Commodity Code 91-80 & 91-82

SECTION I

SCOPE OF ANALYSIS

This report is based on a detailed examination of documents covering imports of seed and fresh potatoes from the United States during the period January to December 1981 and included in Statistic Canada's import commodity codes:

- 91-80(10) Potatoes, seed
- 91-82(10) Potatoes, fresh or chilled n.e.s.

The documents examined were selected by a sampling technique (see Section IV).

SECTION II

RECONCILIATION

The 1981 value reported in this analysis does not correspond to official Statistics Canada figures for various reasons.

Reconciliation of the two total figures is explained as follows:

<u>Values accounted for</u>	<u>Value</u> <u>(\$,000)</u>
Documents referring to products which should have been classified elsewhere	139
Missing: Documents not available for analysis	624
<u>Difference in definition of value</u>	
Import Analysis Directorate uses actual selling price F.O.B.; Statistics Canada values are for Customs duty purposes	11
Total values analyzed in this report	44,955
Total values accounted for	45,729
Total values published by Statistics Canada	45,192

Total difference = \$537,000 (= + 1.17 per cent)

Standard deviation of total value due to sampling \$830,000. See Section IV.

NOTE: Statistics Canada's figures are subject to revision; changes will be reflected in the normal way: i.e., "pink sheets", which are located in the front section of Catalogue #65-007

SECTION III

ANALYSIS OF IMPORTS

This section includes four tables of information. Table 1 shows imports by month of entry. Table 2 by province of entry, Table 3 by exporting state and Table 4 by import market concentration.

All shipments included in this analysis are apparently, in Statistics Canada terminology "arms-length transactions".

NOTES: The following notes refer to all tables and summaries contained in this report.

* = Less than 500 pounds or \$500

- = No imports encountered

N.S. = Not shown

Figures may not add due to rounding

Dollar values shown are based on selling price F.O.B. plant, in Canadian dollars.

SUMMARY TABLE 1

IMPORTS OF SEED AND FRESH POTATOES, BY MONTH OF ENTRY

JANUARY TO DECEMBER 1981

<u>Month of Entry</u>	<u>Seed Potatoes</u>		<u>Fresh Potatoes</u>	
	<u>Quantity</u> (0001b)	<u>Value</u> (\$,000)	<u>Quantity</u> (0001b)	<u>Value</u> (\$,000)
January	25	3	7,683	1,000
February	622	89	4,271	673
March	2,491	295	6,363	1,296
April	3,511	444	7,027	1,367
May	1,478	180	33,628	5,062
June	928	95	86,913	12,303
July	-	-	110,485	14,693
August	-	-	21,073	2,853
September	-	-	13,951	1,641
October	-	-	9,723	971
November	181	24	9,104	1,081
December	184	22	6,715	865
TOTAL	9,420	1,152	316,939	43,803

TABLE 1
IMPORTS OF SEED AND FRESH POTATOES - BY MONTH OF ENTRY

JANUARY TO DECEMBER 1981

Variety	Container Size Tb	January		February		March		April		May		June		July		August		September		October		November		December		TOTAL		
		Tb	\$	Tb	\$	Tb	\$	Tb	\$	Tb	\$	Tb	\$	Tb	\$	Tb	\$	Tb	\$	Tb	\$	Tb	\$	Tb	\$	Tb	\$	
		(000's)		(000's)		(000's)		(000's)		(000's)		(000's)		(000's)		(000's)		(000's)		(000's)		(000's)		(000's)		(000's)		
Burbank, Fresh	5	150	22	211	30	100	20	150	28	234	44	-	-	-	-	50	8	10	2	-	-	-	-	206	25	1111	179	
	10	630	86	271	41	570	99	250	43	541	92	492	74	415	58	175	29	495	54	-	-	210	22	211	22	4260	620	
	15	540	65	158	22	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	698	87
	30	4	1	11	3	3	1	5	1	1	*	2	*	6	2	4	1	3	1	4	1	5	1	-	-	48	12	
	50	1556	234	381	71	975	184	934	153	1496	242	2601	533	2625	501	3983	677	2209	365	1304	171	1008	183	982	102	20054	3416	
	100	3784	423	2121	273	1240	176	1315	180	2550	363	2993	384	5046	578	3846	429	4689	450	4515	376	4035	367	1155	116	37289	4115	
	Bulk	-	-	-	-	-	-	-	-	-	-	-	5796	633	581	45	41	6	525	34	-	-	-	-	-	-	6943	718
		6663	832	3152	439	2888	481	2653	406	4821	741	11883	1625	8673	1185	8099	1149	7931	905	5822	548	5258	573	2553	266	70396	9151	
Round Red, Fresh	5	-	-	-	-	-	-	-	-	-	-	-	-	81	17	-	-	-	-	-	-	-	-	-	-	-	81	17
	10	-	-	-	-	-	-	-	-	-	-	-	-	188	34	150	21	-	-	-	-	-	-	-	-	-	338	55
	50	-	-	18	5	60	16	835	314	2065	356	1737	299	1305	181	508	67	375	37	540	50	-	-	185	38	7628	1363	
	100	65	9	225	23	55	11	50	9	255	38	2907	428	4318	563	590	78	85	9	-	-	410	55	-	-	8960	1223	
	Bulk	-	-	-	-	-	-	-	-	-	-	-	257	12	70	13	-	-	-	-	-	-	-	-	-	-	327	25
		69	9	243	28	115	27	885	323	2320	394	4900	739	5962	807	1248	165	460	46	540	50	410	55	185	38	17333	2681	
Long White, Fresh	5	-	-	50	8	-	-	-	-	180	31	380	91	866	193	-	-	-	-	-	-	-	-	-	-	-	1476	323
	10	-	-	100	14	-	-	-	-	-	-	865	163	3034	546	90	12	-	-	-	-	-	-	-	-	-	4089	735
	20	-	-	-	-	-	-	-	-	-	-	-	-	160	22	-	-	-	-	-	-	-	-	-	-	-	160	22
	50	150	37	595	152	213	70	458	91	10420	1617	16074	2434	14506	2072	1123	118	-	-	-	-	18	6	995	243	44552	6840	
	100	-	-	5	1	165	27	-	-	6098	814	18275	2318	10346	1313	450	62	-	-	-	-	-	-	-	-	-	35339	4535
	Bulk	-	-	-	-	22	3	-	-	-	-	3134	379	8203	714	-	-	-	-	-	-	-	1028	61	-	-	12387	1157
N.S.	-	-	-	-	-	-	-	-	-	945	121	-	-	249	15	-	-	-	-	-	-	-	-	-	-	-	1194	136
		150	37	750	174	400	100	458	91	17643	2583	38727	5384	37364	4875	1663	192	-	-	-	-	1045	67	995	243	99194	13746	

Variety	Container Size Tb	January		February		March		April		May		June		July		August		September		October		November		December		TOTAL		
		Tb	\$	Tb	\$	Tb	\$	Tb	\$	Tb	\$	Tb	\$	Tb	\$	Tb	\$	Tb	\$	Tb	\$	Tb	\$	Tb	\$	Tb	\$	
		(000's)		(000's)		(000's)	(000's)		(000's)	(000's)		(000's)	(000's)		(000's)	(000's)		(000's)	(000's)		(000's)	(000's)		(000's)	(000's)		(000's)	
Round White, Fresh	5	-	-	-	-	-	-	-	-	-	-	25	6	-	-	-	-	-	-	-	-	-	-	-	-	-	25	6
	10	-	-	-	-	-	-	-	-	-	-	150	18	549	95	-	-	-	-	-	-	-	-	-	-	-	699	113
	50	-	-	3	1	4	1	125	47	443	93	870	161	2213	347	400	39	25	7	75	9	-	-	-	-	-	4158	705
	100	-	-	-	-	-	-	-	-	215	31	-	-	290	40	106	14	-	-	450	61	60	8	-	-	-	1121	154
	Bulk	-	-	-	-	-	-	-	-	259	45	12425	1634	19228	2348	540	40	-	-	-	-	-	-	-	-	-	32452	4067
	N.S.	-	-	-	-	-	-	609	58	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	609	58
		-	-	3	1	4	1	734	105	917	168	13471	1819	22280	2830	1045	93	25	7	525	70	60	8	-	-	-	39064	5102
Not Known Fresh	5	-	-	-	-	21	3	150	22	715	165	490	94	709	145	260	40	45	6	-	-	10	1	-	-	-	2400	476
	10	147	17	-	-	42	6	100	17	744	118	976	181	3383	593	1715	221	606	82	550	51	410	40	148	12	-	8821	1339
	20	-	-	-	-	-	-	-	-	-	-	-	-	50	9	50	5	-	-	-	-	-	-	-	-	-	100	14
	50	653	105	125	31	2693	646	1184	253	3363	593	6925	1172	9822	1510	4136	676	2496	397	523	69	1648	308	1138	157	-	34706	5912
	100	5	1	-	-	200	30	665	101	526	79	694	111	5193	655	2858	312	1690	150	1750	181	260	28	1697	148	-	15538	1796
	Bulk	-	-	-	-	-	-	-	-	1976	148	7928	1051	16865	2058	-	-	674	42	-	-	-	-	-	-	-	274443	3299
	N.S.	-	-	-	-	-	-	200	48	605	72	921	126	187	25	-	-	25	4	13	2	4	1	-	-	-	1955	278
		805	123	125	31	2956	686	2299	440	7928	1175	17932	2735	36207	4996	9019	1254	5535	682	2836	303	2332	378	2982	318	-	90956	13121
Seed Potatoes		-	25	3	622	89	2491	295	3511	444	1478	180	928	95	-	-	-	-	-	-	-	-	181	24	184	22	9420	1152
GRAND TOTAL		7708	1003	4893	762	8854	1591	10538	1811	35106	5242	87841	12398	110485	14693	21073	2853	13951	1641	9723	971	9285	1105	6899	887	326359	44955	

SUMMARY TABLE 2

IMPORTS OF SEED AND FRESH POTATOES, BY PROVINCE OF ENTRY

JANUARY TO DECEMBER 1981

<u>Province of Entry</u>	<u>Seed Potatoes</u>		<u>Fresh Potatoes</u>	
	<u>Quantity</u> (0001b)	<u>Value</u> (\$,000)	<u>Quantity</u> (0001b)	<u>Value</u> (\$,000)
Newfoundland	-	-	2,073	336
Prince Edward Island	-	-	13	3
Nova Scotia	-	-	359	62
New Brunswick	835	105	21,174	2,807
Quebec	-	-	61,510	9,260
Ontario	1,941	235	98,110	13,787
Manitoba	4,844	611	7,651	959
Saskatchewan	-	-	6,390	919
Alberta	832	77	22,799	3,201
British Columbia	969	124	96,860	12,470
	<hr/>	<hr/>	<hr/>	<hr/>
TOTAL	9,421	1,152	316,939	43,804

TABLE 2

IMPORTS OF SEED AND FRESH POTATOES, BY PROVINCE OF ENTRY

JANUARY TO DECEMBER 1981

<u>Province of Entry</u>	<u>Variety</u>	<u>Quantity</u> (1b)	<u>Value</u> (\$)
Newfoundland	Burbank, Fresh	43,750	7,884
	Round Red, Fresh	2,500	450
	Long White, Fresh	411,250	88,364
	Not Known, Fresh	1,615,000	238,861
		<u>2,072,500</u>	<u>335,560</u>
Prince Edward Island	Long White, Fresh	12,500	2,958
Nova Scotia	Round Red, Fresh	7,500	2,011
	Long white, Fresh	268,750	41,819
	Not Known, Fresh	83,000	17,933
		<u>359,250</u>	<u>61,763</u>
New Brunswick	Burbank, Fresh	5,954,600	660,334
	Round Red, Fresh	266,500	53,451
	Long White, Fresh	4,998,000	811,037
	Round White, Fresh	1,273,000	152,990
	Seed Potatoes	835,190	105,341
	Not Known, Fresh	8,682,300	1,129,529
		<u>22,009,590</u>	<u>2,912,581</u>
Quebec	Burbank, Fresh	3,007,000	503,264
	Round Red, Fresh	1,344,750	204,394
	Long White, Fresh	16,328,550	2,453,844
	Round White, Fresh	14,762,500	2,056,234
	Not Known, Fresh	26,067,000	4,042,538
		<u>61,509,800</u>	<u>9,260,274</u>
Ontario	Burbank, Fresh	7,562,350	1,269,607
	Round Red, Fresh	4,190,250	689,126
	Long White, Fresh	43,366,350	5,715,216
	Round White, Fresh	20,713,100	2,637,750
	Seed Potatoes	1,940,700	235,291
	Not Known, Fresh	22,278,300	3,475,430
		<u>100,051,050</u>	<u>14,022,420</u>

<u>Province of Entry</u>	<u>Variety</u>	<u>Quantity</u> (Tb)	<u>Value</u> (\$)
Manitoba	Burbank, Fresh	875,000	141,389
	Round Red, Fresh	1,387,500	187,642
	Long White, Fresh	2,838,700	351,584
	Round White, Fresh	25,000	7,200
	Seed Potatoes	4,843,970	611,131
	Not Known, Fresh	2,524,500	270,721
		<u>12,494,670</u>	<u>1,569,667</u>
Saskatchewan	Burbank, Fresh	164,750	26,589
	Round Red, Fresh	3,267,500	470,413
	Long White, Fresh	1,771,250	245,401
	Round White, Fresh	4,000	1,320
	Not Known, Fresh	1,182,500	175,094
		<u>6,390,000</u>	<u>918,817</u>
Alberta	Burbank, Fresh	2,383,850	341,243
	Round Red, Fresh	1,856,000	346,814
	Long White, Fresh	14,899,000	1,984,991
	Round White, Fresh	215,000	30,831
	Seed Potatoes	831,640	76,691
	Not Known, Fresh	3,445,400	496,623
		<u>23,630,890</u>	<u>3,277,193</u>
British Columbia	Burbank, Fresh	50,403,350	6,199,812
	Round Red, Fresh	5,009,350	729,002
	Long White, Fresh	14,299,800	2,051,029
	Round White, Fresh	2,070,250	216,617
	Seed Potatoes	969,310	124,386
	Not Known, Fresh	25,077,010	3,273,335
		<u>97,829,070</u>	<u>12,594,180</u>
TOTAL		<u>326,359,320</u>	<u>44,955,412</u>

SUMMARY TABLE 3

IMPORTS OF SEED AND FRESH POTATOES, BY EXPORTING STATE

JANUARY TO DECEMBER 1981

<u>Exporting State</u>	<u>Seed Potatoes</u>		<u>Fresh Potatoes</u>	
	<u>Quantity</u> (0001b)	<u>Value</u> (\$,000)	<u>Quantity</u> (0001b)	<u>Value</u> (\$,000)
Alabama	-	-	925	126
Arizona	-	-	216	26
Arkansas	-	-	390	47
California	-	-	99,025	13,855
Carolina N.	-	-	7,952	914
Carolina S.	-	-	722	79
Columbia District	-	-	5	1
Connecticut	-	-	25,532	3,997
Dakota N.	3,827	483	3	1
Delaware	-	-	8,230	1,301
Florida	-	-	16,199	2,857
Idaho	-	-	8,456	1,174
Illinois	30	4	-	-
Kansas	-	-	439	26
Maine	347	45	7,851	870
Maryland	-	-	4,653	735
Massachusetts	-	-	3,650	658
Michigan	342	40	3,988	697
Minnesota	1,996	254	3,832	503
Missouri	-	-	41	6
Montana	886	80	-	-
Nebraska	41	7	-	-
New Jersey	-	-	1,016	109
New York	-	-	5,396	765
Ohio	89	11	250	32
Oregon	-	-	3,365	256
Pennsylvania	-	-	24,261	3,100
Rhode Island	-	-	13	3
Texas	-	-	1,085	163
Virginia	-	-	27,379	3,773
Washington	899	118	56,978	7,012
West Virginia	16	3	200	29
Wisconsin	948	109	4,888	686
	9,421	1,154	316,940	43,801

Exporting state does not necessarily indicate state of origin. It indicates only the state from which the goods were shipped to Canada.

TABLE 3

IMPORTS OF SEED AND FRESH POTATOES, BY EXPORTING STATE

JANUARY TO DECEMBER 1981

<u>Exporting State</u>	<u>Variety</u>	<u>Quantity</u> (1b)	<u>Value</u> (\$)
Alabama	Long White, Fresh	225,000	28,350
	Round Red, Fresh	475,000	68,246
	Not Known, Fresh	225,000	29,522
		<u>925,000</u>	<u>126,118</u>
Arizona	Not Known, Fresh	216,000	26,020
Arkansas	Not Known, Fresh	390,000	47,385
California	Round White, Fresh	629,000	94,036
	Long White, Fresh	59,192,750	8,149,674
	Round Red, Fresh	8,639,250	1,254,923
	Burbank, Fresh	14,997,600	2,073,589
	Not Known, Fresh	15,566,010	2,282,354
		<u>99,024,610</u>	<u>13,854,576</u>
Carolina, N.	Round White, Fresh	3,148,400	340,127
	Long White, Fresh	3,434,750	376,039
	Not Known, Fresh	1,368,450	197,545
		<u>7,951,600</u>	<u>913,711</u>
Carolina, S.	Long White Fresh	721,500	78,659
Columbia District	Not Known, Fresh	4,500	1,044
Connecticut	Round White, Fresh	3,102,350	458,053
	Long White, Fresh	1,666,150	183,052
	Burbank, Fresh	412,500	71,024
	Not Known, Fresh	20,351,150	3,285,342
		<u>25,532,150</u>	<u>3,997,472</u>
Dakota, North	Seed Potatoes	3,827,330	482,600
	Burbank, Fresh	2,500	818
		<u>3,829,830</u>	<u>483,417</u>

<u>Exporting State</u>	<u>Variety</u>	<u>Quantity</u> (1b)	<u>Value</u> (\$)
Delaware	Round White, Fresh	1,199,200	178,744
	Long White, Fresh	2,708,250	433,292
	Burbank, Fresh	2,583,000	445,329
	Not Known, Fresh	1,740,000	244,053
		<u>8,230,450</u>	<u>1,301,417</u>
Florida	Round White, Fresh	567,500	140,328
	Long White, Fresh	7,910,200	1,223,204
	Round Red, Fresh	2,399,000	568,157
	Not Known, Fresh	5,322,750	925,583
		<u>16,199,450</u>	<u>2,857,272</u>
Idaho	Round White, Fresh	450,000	60,756
	Round Red, Fresh	440,000	39,600
	Burbank, Fresh	6,095,500	901,220
	Not Known, Fresh	1,470,000	172,178
		<u>8,455,500</u>	<u>1,173,753</u>
Illinois	Seed Potatoes	30,000	4,136
Kansas	Long White, Fresh	439,450	26,480
Maine	Seed Potatoes	346,890	44,561
	Burbank, Fresh	5,796,100	633,361
	Not Known, Fresh	2,055,250	236,696
		<u>8,198,240</u>	<u>914,618</u>
Maryland	Round White, Fresh	225,000	23,332
	Long White, Fresh	2,745,000	467,393
	Round Red, Fresh	470,000	62,360
	Not Known, Fresh	1,213,400	182,111
		<u>4,653,400</u>	<u>735,196</u>
Massachusetts	Round White, Fresh	1,360,200	227,630
	Long White, Fresh	576,500	137,887
	Round Red, Fresh	7,750	1,903
	Burbank, Fresh	10,750	18,460
	Not Known, Fresh	1,595,750	272,346
		<u>3,649,950</u>	<u>658,226</u>
Michigan	Seed Potatoes	341,880	40,337
	Round White, Fresh	275,000	41,640
	Long White, Fresh	940,000	158,743
	Round Red, Fresh	1,250	313
	Burbank, Fresh	45,600	10,569
	Not Known, Fresh	2,726,550	485,886
		<u>4,330,280</u>	<u>737,488</u>

<u>Exporting State</u>	<u>Variety</u>	<u>Quantity</u> (1b)	<u>Value</u> (\$)
Minnesota	Seed Potatoes	1,996,130	253,701
	Long White, Fresh	612,500	85,099
	Round Red, Fresh	1,000,000	140,372
	Burbank, Fresh	654,500	107,748
	Not Known, Fresh	1,565,000	169,572
		<u>5,828,130</u>	<u>756,492</u>
Missouri	Burbank, Fresh	40,500	6,302
Montana	Seed Potatoes	885,700	80,270
Nebraska	Seed Potatoes	40,680	6,990
New Jersey	Long White, Fresh	1,015,950	109,281
New York	Round White, Fresh	1,444,950	187,504
	Long White, Fresh	801,050	136,045
	Round Red, Fresh	96,250	18,554
	Burbank, Fresh	92,500	16,397
	Not Known, Fresh	2,961,150	406,170
		<u>5,395,900</u>	<u>764,669</u>
Ohio	Seed Potatoes	89,420	10,573
	Not Known, Fresh	250,000	31,631
		<u>339,420</u>	<u>42,204</u>
Oregon	Long White, Fresh	2,132,800	127,985
	Burbank, Fresh	525,000	34,037
	Not Known, Fresh	707,500	93,985
		<u>3,365,300</u>	<u>256,006</u>
Pennsylvania	Round White, Fresh	22,986,550	2,937,665
	Long White, Fresh	806,900	83,216
	Round Red, Fresh	467,500	78,754
		<u>24,260,950</u>	<u>3,099,634</u>
Rhode Island	Long White, Fresh	12,500	2,958
Texas	Round Red, Fresh	1,085,000	163,141
Virginia	Round White, Fresh	1,830,650	254,332
	Long White, Fresh	12,815,400	1,876,812
	Not Known, Fresh	12,732,450	1,642,109
		<u>27,378,500</u>	<u>3,773,253</u>

<u>Exporting State</u>	<u>Variety</u>	<u>Quantity</u> (1b)	<u>Value</u> (\$)
Washington	Seed Potatoes	899,250	118,215
	Round White, Fresh	1,235,250	101,175
	Long White, Fresh	237,500	33,274
	Round Red, Fresh	2,000,850	265,893
	Burbank, Fresh	36,707,100	4,443,381
	Not Known, Fresh	16,797,100	2,168,530
		<u>57,877,050</u>	<u>7,130,469</u>
West Virginia	Seed Potatoes	16,000	2,592
	Long White, Fresh	200,000	28,800
		<u>216,000</u>	<u>31,392</u>
Wisconsin	Seed Potatoes	947,530	108,865
	Round White, Fresh	608,800	57,520
	Round Red, Fresh	250,000	21,087
	Burbank, Fresh	2,332,500	387,889
	Not Known, Fresh	1,697,000	220,001
		<u>5,835,830</u>	<u>795,362</u>
TOTAL		<u>326,359,320</u>	<u>44,955,412</u>

TABLE 4

IMPORT MARKET CONCENTRATION

SEED AND FRESH POTATOES

JANUARY TO DECEMBER 1981

Value (\$,000)	MARKET SHARES			Total Number of Importers
	<u>Top 5 Importers</u> (-)	<u>Top 10 Importers</u> % of Value	<u>Top 25 Importers</u> (-)	
44,955	16	27	45	383

SECTION IV

SAMPLING AND ESTIMATES

Sample Description

The documents examined were selected as follows. The shipments were divided into three groups:

- Stratum A: Seed potatoes
- Stratum B: Other potatoes imported during May, June or July of 1981.
- Stratum C: Other potatoes imported during any other month of 1981.

All shipments in Stratum A (seed potatoes) were examined. In Stratum B one shipment in five was examined, and in Stratum C one shipment in ten. Results in this report were based on the examined documents, those of strata B and C being multiplied by 5 and 10 respectively.

Accuracy of Results

Since some of the shipments were selected using random sampling, figures in the tables do not correspond exactly to the results which would have been obtained if all shipments had been examined. The probable range of error depends on such factors as the number of shipments examined, their similarity or otherwise, etc.

The following summary shows the probable range of error for various values shown in the tables in Section III.

<u>Value in Table (\$)</u>	<u>Typical Relative Standard Deviation (%)</u>
44 million	2%
10 to 15 million	5%
5 to 10 million	7%
3 to 5 million	8 to 10%
2 to 3 million	10 to 12%
1/2 to 1 million	15 to 25%
200 to 500 thousand	30 to 40%
under 200 thousand	over 40%

In most cases (approximately two thirds or more), the true result will be within plus or minus one relative standard deviation of the values shown in the tables. In rare cases (less than one in twenty) will the true value or more than two relative standard deviations from the table value.

For example in Table 2 imports through Quebec ports were about \$9.26 million. From the above summary the relative standard deviation for this figure is around 7%, or \$650 thousand. So it is probable (two cases out of three) that actual imports through these ports were in the range \$8.61 million to \$9.91 million; and it is very likely (95% sure) that these imports were within two standard deviations - that is between \$7.95 and \$10.56 million.

SECTION V

FOREIGN EXPORTERS TO CANADA

Major exporters to Canada of seed and fresh potatoes as shown in Section III of this report are listed below. These are the exporters who had total analyzed shipments to Canada of \$300,000 or over. These values accounted for 73 per cent of the total analyzed value of \$44,955,000.

<u>UNITED STATES</u>		<u>Value</u> <u>(\$,000)</u>
Richard Weller	Warehouse Point, CT	4,077
Dick Metzler	Lancaster, PA	3,497
Safeway Stores Inc.	Belle Glade, FL)	
	Bakersfield, CA)	2,411
	Santa Fe Springs, CA)	
Growers Sales Inc.	Homestead, FL)	
	Quincy, WA)	1,892
Joe Phillips	Fresno, CA	1,496
Delaware Produce Growers, Inc.	Dover, DE	1,307
Pacific Fruit & Produce Co.	Bakersfield, CA)	
	Los Angeles, CA)	
	Santa Maria, CA)	1,301
	Spokane, WA)	
Don H. Skone & Co.	Bakersfield, CA	1,222
M.R. Swanson	Bakersfield, CA	990
M.J. Duer & Co., Inc.	Exmore, VA	989
Agway Inc.	Cape Charles, VA)	
	Caribou, ME)	948
	Exmore, VA)	
R.L. Wheatly & Sons	Cambridge, MO	772
Weber Produce	Quincy, WA	698
H.A. Pollack Riverhead Corp.	Riverhead, NY)	
	Cape Charles, VA)	698
Sunfresh Inc.	Royal City, WA	684
D.E. Scott & Sons	Onacook, VA)	
	Hasting, FL)	665
Johnston & Gibson Sales	Edison, CA	637
McCain Foods Inc.	Easton, MN	633
Sunspiced Inc.	Moses Lake, WA	609
Higby & Co.	Edison, CA	578
J.A. Sherwood Potato Co.	Moses Lake, WA	567

<u>UNITED STATES</u>		Value (\$,000)
Dade County Growers Exchange Inc.	Princeton, FL	563
Sunny Farms Inc.	Edison, CA	532
Tenneco West	Bakersfield, CA	520
Nick Delis Co, Inc.	Burlingame, CA)	456
	Lamont, CA)	
Skone & Connors Prod. Inc.	Warden, WA	454
Hastings Potato Growers Ass'n	Hastings, FL	448
Hallee-Boy Sales	Parksley, VA	425
Quincy Produce Co.	Quincy, WA	412
James Tozzi, Co.	Bakersfield, CA	411
Canada Packers	New York, NY	406
Ned's Moody Creek Prod.	Sugar City, ID	374
Western Export	San Jacinto, CA	353
Balcom & Moe Inc.	Pasco, WA	330
Johnsons Farms	Bakersfield, CA)	304
	Edison, CA)	
Tenneco Produce	Bakersfield, CA	300

SECTION VI

IMPORT TRENDS

Imports of fresh and seed potatoes by country of export.

Import Commodity Code 91-80 "Seed potatoes"

Calendar Years 1976-1981

Country of Export	1976		1977		1978		1979		1980		1981		% GROWTH P.A. 1976-1981	
	0001b.	\$,000	Qty.	Value										
U.S.A.	21,618	1,321	44,942	2,458	45,347	2,017	31,999	1,382	19,108	1,015	12,906	1,263	- 10	- 1

Import Commodity Code 91-82 "Fresh potatoes"

Calendar Years 1976-1981

Country of Export	1976		1977		1978		1979		1980		1981		% GROWTH P.A. 1976-1981	
	0001b.	\$,000	Qty.	Value										
U.S.A.	415,656	23,165	511,794	29,427	328,825	25,865	341,576	20,430	230,274	23,675	345,071	43,929	- 4	+ 14

SOURCE: Statistics Canada

SECTION VII

CANADIAN AND FOREIGN TARIFFS

CANADA

Seed and fresh potatoes included in this analysis were dutiable under the following most commonly applied tariff items.

<u>Tariff Item</u>	<u>Description</u>	<u>British Preferential Tariff</u>	<u>Most Favoured Nation Tariff</u>	<u>General Tariff</u>	<u>General Preferential Tariff</u>	<u>U.K. & Ireland</u>
7120-1	Seed Potatoes for propagating purposes, under such regulations as the Minister may prescribe.					
	per one hundred pounds.....	36.9¢	36.9¢	75¢	-	36.9¢
8305-1	Potatoes, in their natural state, n.o.p.					
	per one hundred pounds.....	36.9¢	36.9¢	75¢	-	36.9¢

Tariff items and rates of duty are subject to change, and need to be verified by direct reference to:

Customs Programs Branch, Secretariat
Department of National Revenue
Customs and Excise
Ottawa, Ontario
K1A 0L5

FOREIGN COUNTRIES

Inquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

International Bureaux
Department of Industry, Trade and Commerce
Ottawa, Ontario
K1A 0H5