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Government of Canada | Gouvernement du Canada

Industry, Trade and Commerce | Industrie et Commerce

Import Analysis | Analyse des importations

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ANALYSIS OF

CEILING TILES

JULY 1981 TO JUNE 1982

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Canada

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REFERENCES:

(1) Customs Tariff: Items 19200-1, 28410-1 & 71100-1

(2) Canadian International Trade Classification (Cat. #65-502E, Statistics Canada)

(3) Imports by Commodities (Cat. #65-007, Statistics Canada) Commodity Codes: 494-07 & 494-09

SECTION I

SCOPE OF ANALYSIS

This report is based on a detailed examination of documents covering imports of ceiling tiles included in Statistics Canada's import commodity codes 494-07 "Mineral acoustic ceiling tiles and panels" and 494-09 "Acoustic and ceiling tiles and panels, not elsewhere specified". It covers these imports during the period from July 1, 1981 to June 30, 1982.

SECTION II

RECONCILIATION

The value reported in this analysis does not correspond to official Statistics Canada figures for various reasons.

Reconciliation of the two total figures is explained as follows:

Values accounted for	Value ($,000)
Documents which referred to products which should have been classified elsewhere (Value for duty purpose)	753
Document not available for analysis (Value for duty purpose)	47
Freight charges included in certain shipments	76
Difference in definition of values (Import Analysis Directorate uses selling price F.O.B.; Statistics Canada values are for Customs duty purposes)	579
Total values analyzed in this report	15,002
Total values accounted for as above	16,457
Total values published by Statistics Canada	16,454

NOTE: Statistics Canada's figures are subject to revision; changes will be reflected in the normal way: i.e., "pink sheets", which are located in the front section of Catalogue #65-007

SECTION III

ANALYSIS OF IMPORTS

Imports of ceiling tiles during the period July 1981 to June 1982 were valued at $15,002,543. All ceiling tiles imported originated in the U.S.A.

Full details of the analysis are provided in the following tables.

NOTES: N.F.I. - Not further identified.

* - Less than one per cent.

All percentage figures are rounded.

(1) - Confidential

(2) - Import Concentration, Market Shares.

(3) - Transactions between Affiliated companies, Distributors, and Others (such as Contractors and Applicators).

(4) - Used in mobile homes.

Dollar values shown are based on selling price F.O.B. plant, in Canadian dollars.

TABLE 1

IMPORTS OF CEILING TILES

JULY 1981 TO JUNE 1982

Type	Size (in.)	Unit Price Range (Based on S.P.) (¢ per sq.ft.)	Quantity (sq.ft.)	Selling Price ($)	Fair Market Value ($)	TRANSPORTATION Rail (% of Quantity)	TRANSPORTATION Truck (% of Quantity)	TRANSACTIONS (3) Aff. (% of Quantity)	TRANSACTIONS (3) Dist. (% of Quantity)	TRANSACTIONS (3) Other (% of Quantity)
Mineral	1/2 x 12 x 12	42 to 45	53,928	23,960	28,585	100	-			
		46 to 50	185,931	89,624	98,501	77	23			
		51 to 73	25,038	15,212	15,419	-	100			
			264,897	128,796	142,505	75	25	-	91	9
	1/2 x 24 x 48	19 to 52	609,148	119,737	119,894	17	83	-	98	2
	5/8 x 12 x 12	36 to 45	174,627	72,882	74,303	78	22			
		46 to 50	125,901	61,004	64,580	38	62			
		51 to 55	47,385	24,834	25,479	19	81			
		56 to 60	5,184	3,062	3,068	20	80			
		61 to 70	27,369	18,270	18,270	7	93			
		79 to 173	26,748	37,832	37,832	72	28			
		258 to 311	13,275	36,551	36,979	28	72			
			420,489	254,435	260,511	52	48	9	82	9
	5/8 x 20 x 60	22 to 29	466,785	122,570	129,937	15	85			
		31 to 39	123,588	41,542	42,663	69	31			
			590,373	164,112	172,600	26	74	68	32	-
	5/8 x 24 x 24	20 to 25	206,496	48,355	51,445	36	64			
		26 to 30	232,245	63,268	67,615	37	63			
		31 to 35	496,863	163,304	172,516	57	43			
		36 to 40	256,158	94,761	100,130	20	80			
		41 to 45	80,433	34,352	37,307	67	33			
		46 to 50	71,244	34,311	35,071	10	90			
		51 to 55	179,730	97,052	97,052	1	99			
		56 to 87	68,634	46,032	46,262	8	92			
			1,591,803	581,435	607,398	35	65	2	87	11

TABLE 1 Continued

Type	Size (in.)	Unit Price Range (Based on S.P.) (¢ per sq.ft.)	Quantity (sq.ft.)	Selling Price ($)	Fair Market Value ($)	TRANSPORTATION Rail (% of Quantity)	TRANSPORTATION Truck (% of Quantity)	TRANSACTIONS (3) Aff. (% of Quantity)	TRANSACTIONS (3) Dist. (% of Quantity)	TRANSACTIONS (3) Other (% of Quantity)
Mineral (Cont'd)	5/8 x 24 x 48	16 to 20	3,828,960	776,258	796,429	42	58			
		21 to 25	15,793,733	3,715,157	3,902,664	38	62			
		26 to 30	6,057,288	1,690,744	1,774,675	43	57			
		31 to 35	1,074,770	336,946	341,510	27	73			
		36 to 40	235,629	88,384	91,196	34	66			
		41 to 45	132,066	56,280	56,589	14	86			
		46 to 50	137,160	66,711	66,740	63	37			
		51 to 60	55,170	30,601	31,201	-	100			
		61 to 65	65,268	41,471	42,894	36	64			
		66 to 70	78,237	54,509	54,728	49	51			
		71 to 75	206,271	151,110	151,186	34	66			
		76 to 80	127,107	99,880	100,400	63	37			
		81 to 85	162,909	135,964	136,072	70	30			
		86 to 103	69,687	65,275	65,275	55	45			
			28,024,255	7,309,290	7,611,559	39	61	6	73	21
	5/8 x 24 x 60	21 to 25	1,843,632	437,136	460,662	57	43			
		26 to 30	241,562	63,766	65,394	42	58			
		31 to 35	31,680	10,190	11,374	74	26			
		36 to 50	52,080	20,006	19,134	-	100			
			2,168,954	531,098	556,564	54	46	15	74	11
	5/8 x 30 x 60	26 to 48	527,922	152,748	153,999	5	95	10	90	-
	3/4 x 12 x 12	54 to 60	225,846	125,550	131,822	76	24			
		61 to 65	89,550	57,233	58,489	82	18			
		66 to 70	16,344	11,342	11,719	36	64			
		71 to 75	118,971	86,898	89,309	20	80			
		76 to 80	71,847	56,314	58,117	43	57			
		81 to 85	45,783	38,011	38,931	21	79			
		86 to 98	34,101	29,715	29,180	51	49			
		103 to 179	8,829	9,782	9,782	-	100			
			611,271	414,845	427,349	54	46	6	80	14

TABLE 1 Continued

Type	Size (in.)	Unit Price Range (Based on S.P.) (¢ per sq.ft.)	Quantity (sq.ft.)	Selling Price ($)	Fair Market Value ($)	TRANSPORTATION Rail (% of Quantity)	TRANSPORTATION Truck (% of Quantity)	TRANSACTIONS (3) Aff. (% of Quantity)	TRANSACTIONS (3) Dist. (% of Quantity)	TRANSACTIONS (3) Other (% of Quantity)
Mineral (Cont'd)	3/4 x 12 x 24	23 to 57	13,941	4,782	5,033	33	67			
		76 to 86	39,816	32,948	33,320	19	81			
		87 to 127	20,061	17,834	17,834	61	39			
			73,818	55,564	56,187	33	67	12	57	31
	3/4 x 24 x 24	39 to 50	60,480	27,541	28,858	8	92			
		51 to 55	215,298	115,105	119,366	44	56			
		56 to 60	438,557	257,106	263,328	53	47			
		61 to 65	273,141	170,479	173,826	44	56			
		66 to 70	102,646	69,425	70,773	38	62			
		71 to 75	116,613	85,786	88,715	38	62			
		76 to 80	108,576	83,780	86,052	56	44			
		81 to 85	152,100	127,396	128,186	54	46			
		86 to 90	84,006	73,275	74,150	68	32			
		91 to 100	58,698	54,847	55,141	54	46			
		101 to 110	22,824	24,460	24,460	57	43			
		111 to 125	3,483	4,007	4,007	45	55			
		141 to 166	3,186	4,849	4,867	30	70			
		176 to 185	4,509	8,107	8,156	21	79			
		248 to 286	1,270	3,256	3,310	8	92			
			1,645,387	1,109,419	1,133,195	48	52	10	73	17
	3/4 x 24 x 48	34 & 35	35,226	12,244	12,529	32	68			
		36 to 40	226,287	86,564	86,599	48	52			
		41 to 45	77,502	32,449	32,511	52	48			
		46 to 50	24,202	11,402	11,674	16	84			
		51 to 55	73,098	38,838	39,059	1	99			
		56 to 60	96,408	56,979	57,031	65	35			
		61 to 65	48,627	30,193	30,193	52	48			
		66 to 70	6,039	4,052	4,052	-	100			
		71 to 89	9,144	6,938	6,938	7	93			
			596,533	279,659	280,586	42	58	2	93	5

TABLE 1 Continued

Type	Size (in.)	Unit Price Range (Based on S.P.) (¢ per sq.ft.)	Quantity (sq.ft.)	Selling Price ($)	Fair Market Value ($)	TRANSPORTATION Rail (% of Quantity)	TRANSPORTATION Truck (% of Quantity)	TRANSACTIONS (3) Aff. (% of Quantity)	TRANSACTIONS (3) Dist. (% of Quantity)	TRANSACTIONS (3) Other (% of Quantity)
Mineral (Cont'd)	7/8 x 24 x 24	Up to 360	13,437	45,520	45,732	19	81			
		361 to 370	4,932	18,132	18,132	-	100			
		371 to 380	3,195	12,061	12,061	53	47			
			21,564	75,713	75,925	20	80	-	82	18
	5/8 x 600 mm x 1500 mm	23 to 28	136,274	33,382	39,856	76	24	-	100	-
	Cut to Size	10 to 25	584,577	138,726	147,231	25	75			
		26 to 30	632,448	177,006	199,810	56	44			
		31 to 35	1,299,015	423,738	490,368	62	38			
		36 to 40	275,436	106,231	117,096	27	73			
		41 to 50	336,843	147,103	153,461	44	56			
		51 to 60	173,367	100,896	104,516	1	99			
		79 to 89	25,506	21,898	23,542	78	22			
		112 to 121	36,936	43,499	44,717	85	15			
		143 to 238	16,155	32,052	32,052	85	15			
			3,380,283	1,191,149	1,312,793	47	53	1	92	6
	N.F.I.	-	2,234,914	1,157,088	1,170,833					
Fibreglass	3/4 x 20 x 60) 3/4 x 24 x 48) 1 x 20 x 60) 1 x 24 x 24) 1 x 24 x 48) 1 x 30 x 60) 1 x 48 x 96)	Up to 60	742,770	355,853	355,853	-	100			
		60 & over	48,393	34,736	34,736	-	100			
			791,163	390,589	390,589	-	100	52	47	1

TABLE 1 Continued

Type	Size (in.)	Unit Price Range (Based on S.P.) (¢ per sq.ft.)	Quantity (sq.ft.)	Selling Price ($)	Fair Market Value ($)	TRANSPORTATION Rail (% of Quantity)	TRANSPORTATION Truck (% of Quantity)	TRANSACTIONS (3) Aff. (% of Quantity)	TRANSACTIONS (3) Dist. (% of Quantity)	TRANSACTIONS (3) Other (% of Quantity)
Fibreglass (Cont'd)	1-1/2x24x24)									
	1-1/2x24x48)	Up to 80	103,041	52,934	66,158	1	99			
	1-1/2x24x60)	116 to 132	7,677	9,309	9,309	-	100			
	1-1/2x30x30)	190 & over	43,380	83,404	79,163	18	82			
	1-1/2x30x60)		154,098	145,647	154,630	6	94	60	19	21
	1-1/2x60x60)									
	1-5/8x54x72)									
Gypsum	1/2 x 24 x 48	21 to 30	163,485	49,076	49,103	31	69			
		31 to 35	43,776	13,666	13,666	12	88			
		41 & over	46,323	23,021	23,021	15	85			
			253,584	85,763	85,790	25	75	-	96	4
	N.F.I.	-	48,428	28,700	29,429					
Wood Fibre	1/8 x 48 x 96)									
	1/4 x 48 x 96)	16 to 34	23,715	5,752	5,752	-	100	-	41	59
	1/2 x 48 x 96)									
	1/2 x 48 x 117 to 120 (4)	18 to 20	242,928	44,211	44,333	-	100	7	55	39
	1/2 x 48 x 138 to 144 (4)	17 to 21	757,971	146,565	148,245	22	78	23	34	44
	1/2 x 48 x 159 to 192 (4)	17 to 22	1,750,491	330,709	334,125	21	79	28	63	9
	(1 to 3) x (24 to 31-1/2) x (24 to 157) (4)	48 to 251	229,779	157,185	157,185	-	100	-	99	1
N.F.I.	-	-	192,311	108,952	109,280					
GRAND TOTAL			47,342,353	15,002,543	15,581,112					

TABLE 2

IMPORTS OF CEILING TILES

JULY 1981 TO JUNE 1982

			REGION OF ENTRY													MONTH OF ENTRY											
			West of Ontario					Ontario		East of Ontario						1981						1982					
Type	Size (in)	Quantity (sq.ft.)	BC	Alta	Sask	Man	(2) Top 3 Firms %	Ont	(2) Top 3 Firms	Que	NB	PEI	NS	NFLD	(2) Top 3 Firms	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
					(	-	of		Quantity	-	)						(	-	%	of	Quantity			-	)		
Mineral	1/2x12x12	264,897	44	2	26	2	100	16	99	8	*	-	2	-	100	7	4	19	8	6	9	11	7	17	4	1	7
	1/2x24x48	609,148	2	-	-	22	100	75	(1)	-	1	-	-	-	(1)	18	10	21	15	5	7	7	9	8	-	-	-
	5/8x12x12	420,489	20	11	19	2	76	39	83	7	-	-	2	-	80	6	6	10	7	3	7	7	10	15	3	22	4
	5/8x20x60	590,373	14	5	9	-	100	71	(1)	*	-	-	-	-	(1)	12	18	20	2	20	4	3	-	-	2	14	4
	5/8x24x24	1,591,803	16	6	11	4	60	41	82	19	*	-	3	-	66	15	11	6	5	7	11	3	7	12	9	4	10
	5/8x24x48	28,024,255	15	10	9	4	61	45	81	13	1	-	3	*	64	6	8	12	10	7	9	7	9	11	8	8	5
	5/8x24x60	2,168,954	11	11	27	6	81	37	86	7	-	-	2	-	88	9	4	13	13	7	7	4	15	10	6	7	6
	5/8x30x60	527,922	-	2	5	-	(1)	93	100	-	-	-	-	-	-	-	-	4	-	45	31	-	2	-	5	7	7
	3/4x12x12	611,271	14	7	6	34	83	23	95	16	1	-	-	-	86	5	20	11	2	9	14	7	3	10	12	1	6
	3/4x12x24	73,818	18	6	11	-	100	49	94	-	-	-	16	-	(1)	-	12	-	6	12	-	24	6	6	1	-	33
	3/4x24x24	1,645,387	7	24	15	3	77	40	78	11	*	-	*	-	68	8	11	12	5	5	7	6	11	9	13	7	6
	3/4x24x48	596,533	15	2	15	2	88	38	89	24	-	-	4	-	62	7	5	11	7	4	13	9	9	9	12	7	7
	7/8x24x24	21,564	5	-	10	-	(1)	38	97	46	-	2	-	-	83	2	3	8	25	1	9	5	8	19	2	5	12
	5/8 x 600 mm x 1500 mm	136,274	-	66	-	-	(1)	22	(1)	6	-	-	5	-	(1)	22	6	-	-	-	50	16	-	-	5	-	-
	Cut to Size	3,380,283	12	25	9	1	82	40	98	12	-	-	*	*	97	1	7	20	4	6	11	1	7	11	16	4	11

TABLE 2 Continued

Type	Size (in)	Quantity (sq.ft.)	REGION OF ENTRY: West of Ontario: BC	Alta	Sask	Man	(2) Top 3 Firms % of Quantity	Ontario: Ont	(2) Top 3 Firms % of Quantity	East of Ontario: Que	NB	PEI	NS	NFLD	(2) Top 3 Firms % of Quantity	MONTH OF ENTRY: 1981: Jul	Aug	Sep	Oct	Nov	Dec	1982: Jan	Feb	Mar	Apr	May	Jun
Fibreglass	3/4x20x40) 3/4x24x48) 1 x 20x60) 1 x 24x24) 1 x 24x48) 1 x 30x60) 1 x 48x96)	791,163	*	2	-	-	(1)	98	100	-	-	-	-	-	-	13	39	1	1	1	8	2	*	15	18	2	*
	1-1/2x24x24) 1-1/2x24x48) 1-1/2x24x60) 1-1/2x30x30) 1-1/2x30x60) 1-1/2x60x60) 1-5/8x54x72)	154,098	-	5	1	1	(1)	72	94	18	3	-	-	-	83	3	2	-	8	2	22	9	7	41	5	1	-
Gypsum	1/2x24x48	253,584	31	-	-	8	99	53	(1)	-	8	-	-	-	(1)	13	6	24	3	2	23	-	14	3	-	4	8
Wood Fibre	1/8x48x96) 1/4x48x96) 1/2x48x96)	23,715	41	-	-	5	(1)	-	-	54	-	-	-	-	(1)	54	-	27	-	-	-	-	-	5	-	-	14
	1/2x48x117 to 120 (4)	242,928	93	-	-	-	(1)	-	-	7	-	-	-	-	(1)	3	27	4	22	24	4	7	-	7	-	-	1
	1/2x48x138 to 144 (4)	757,971	50	27	-	-	(1)	23	(1)	-	-	-	-	-	-	9	15	19	15	1	2	6	5	15	-	-	15
	1/2x48x159 to 192 (4)	1,750,491	63	12	-	-	(1)	-	-	16	-	-	9	-	(1)	7	14	26	9	2	12	3	9	5	9	-	6
	(1 to 3) x (24 to 31-1/2) x (24 to 157) (4)	229,779	-	-	-	-	-	70	(1)	-	30	-	-	-	(1)	11	22	-	9	8	5	-	18	10	1	16	-

SECTION IV

FOREIGN EXPORTERS TO CANADA

Major exporters to Canada of products shown in Section III of this report with total analyzed shipments of $130,000 and over are listed below. These dollar values accounted for 98 per cent of the total analyzed value of $15,002,543.

UNITED STATES		Value ($,000)
Armstrong World Industries Inc.	Lancaster, PA	9,122
Jim Walter Int'l Sales/Celotex Corp.	L'Anse, MI Lagra, ID Tampa, FL Pittston, PA	1,933
United States Gypsum Co.	Greenville, MS Chicago, IL	1,181
Gold Bond Building Products Div. of National Gypsum Co.	Mobile, AL	556
Acoustiflex Corp.	Hagerstown, MD	458
Grefco Inc.(Bldg Product Div.)	Los Angeles, CA	399
Palmer G. Lewis Co.	Auburn, WA	310
Johns Manville Sales Corp.	Denver, CO	231
Conweb Corp.	Cloquet, MI	164
Tectum Inc.	Newark, OH	156
Ceiling & Interior Systems Supply Inc.	Seattle, WA	133
		14,643

SECTION V

CANADIAN AND FOREIGN TARIFFS

CANADA

Ceiling tiles included in this analysis were dutiable under the following most commonly applied tariff items.

Tariff Item	Description		British Preferential Tariff	Most Favoured Nation Tariff	General Tariff	General Preferential Tariff	U.K. & Ireland
	Tarred paper and prepared roofings (including shingles), fibreboard, strawboard, sheating and insulation, manufactured wholly or in part of vegetable fibres, n.o.p.; blotting paper not, printed nor illustrated:						
19200-1	Other than the following....	1981	13.6%	13.6%	35%	9%	13.6%
		1982	12.8%	12.8%	35%	8.5%	12.8%
28410-1	Gypsum Tiles.....	1981	13.6%	13.6%	25%	9%	13.6%
		1982	12.8%	12.8%	25%	8.5%	12.8%
71100-1	All goods not enumerated in this schedule as subject to any other rate of duty, and not otherwise declared free of duty, and not being goods the importation whereof is by Law prohibited.....	1981	15%	15.7%	25%	10%	15%
		1982	14.8%	14.8%	25%	9.5%	14.8%

Tariff items and rates of duty are subject to change, and need to be verified by direct reference to:

Customs Programs Branch, Secretariat
Department of National Revenue
Customs and Excise
Ottawa, Ontario
K1A 0L5

FOREIGN COUNTRIES

Inquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

International Bureaux
Department of Industry, Trade and Commerce
Ottawa, Ontario
K1A 0H5