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and Commerce

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Import Analysis

Analyse des importations

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ANALYSIS OF  
HYDRAULIC SETS

SEPTEMBER 1981 TO AUGUST 1982

Further information available from Import Analysis Directorate, Industry, Trade & Commerce,  
Ottawa Canada, K1A 0H5 Tel: (613) 995-8216

Canada



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- REFERENCES: (1) Customs Tariff: Item 42700-1
- (2) Canadian International Trade  
Classification (Cat. #65-502E,  
Statistics Canada)
- (3) Imports by Commodities  
(Cat. #65-007, Statistics Canada)  
Commodity Code 522-52, 589-35  
and 730-69

## SECTION I

### SCOPE OF ANALYSIS

This report is based on a detailed examination of documents covering imports of hydraulic sets and rams for automotive and industrial repair equipment during the period September 1981 to August 1982. The following Statistics Canada's import commodity codes were surveyed:

- 522-52(20) Jacks, construction/maintenance, portable, power unit type
- 522-52(30) Jacks, hydraulic, industrial except automotive
- 522-52(90) Jacks, construction/maintenance, power, not elsewhere specified
- 589-35(20) Jacks, motor vehicle
- 730-69(22) Body-fender repair equipment, motor vehicle service
- 730-69(53) Jacks, service station
- 730-69(89) Motor vehicle maintenance/service/repair equipment, not elsewhere specified

## SECTION II

### CANADIAN PRODUCTION

According to Departmental sources hydraulic sets as analyzed in Section III of this report are not presently being manufactured in Canada.

## SECTION III

### ANALYSIS OF IMPORTS

Imports of hydraulic sets and rams reported on documents examined covering the period September 1981 to August 1982 amounted to a total value of \$112,312. Hydraulic sets accounted for \$82,243 or 73 per cent of the total value with rams accounting for the remaining \$30,069 or 27 per cent.

Apparently 55 per cent of the analyzed shipments are in Statistics Canada's terminology, "arms-length transactions".

Full details of the analysis are provided in the following table.

IMPORTS OF HYDRAULIC SETS AND RAMS

SEPTEMBER 1981 TO AUGUST 1982

	<u>Country of Origin</u>	<u>Capacity (Tons)</u>	<u>Quantity (No. of Sets)</u>	<u>Value (\$)</u>	<u>REGION OF ENTRY</u>			<u>Import Market Concentration Market Share Top 3 Importers (% of Value)</u>
					<u>West of Ontario (% of Value)</u>	<u>Ontario of Value</u>	<u>East of Ontario</u>	
<u>Hydraulic Sets</u>	Taiwan	4	178	12,834	72	21	7	78
		10	126	14,340	95	-	5	91
	United States	4	184	23,195	18	82	-	99
		10 & 20*	193	31,874	2	94	4	99
<b>TOTAL - HYDRAULIC SETS</b>			681	82,243				
			<u>Quantity (No.)</u>					
<u>Rams</u>	United States	5	15	973	31	69	-	83
		10	54	5,532	54	46	-	57
		17.5	7	1,191	42	41	17	72
		20	4	685	-	72	28	100
		25	21	4,488	29	71	-	50
		30	16	3,555	25	75	-	69
		50 & 55*	19	7,563	9	79	12	80
100 & 150*	9	6,082	30	70	-	62		
<b>TOTAL - RAMS</b>			145	30,069				
<b>GRAND TOTAL</b>					112,312			

NOTES: \*Aggregated in order to preserve confidentiality.

All percentage figures are rounded.

Dollar values shown are based on selling price F.O.B. plant, in Canadian dollars.

SECTION IV

FOREIGN EXPORTERS TO CANADA

Exporters of hydraulic sets and rams to Canada for the months September 1981 to August 1982 as analyzed in Section III, in descending order of value, are as follows:

<u>NAME</u>	<u>ADDRESS</u>	
Applied Power Inc.	Milwaukee, WI	USA
Owatonna Tool Co.	Owatonna, MN	USA
Union Tool Exporters Ltd.	Taipei	Taiwan
Winmax Inc.	Taipei	Taiwan
Ever Young Ind. Co. Ltd.	Taipei	Taiwan
Associated Consumers	Los Angeles, CA	USA
S.I.G. Import Export Co.	San Gabriel, CA**	USA
Allied International	Van Nuys, CA**	USA
Intermarket Inc.	Guilderland, NY**	USA
Diversified Machine Ind.Co.Ltd.	Taichung	Taiwan
A & S Boulianne Enterprises	Indianapolis, IN	USA
Paces	Bellingham, WA	USA
G. Woodring	Davenport, NE**	USA
Hein Werner Corp.	Waukesha, WI	USA
Fenton Rigging Co.	Cincinnati, OH	USA

\*\* - Country of Origin - Taiwan

SECTION V

CANADIAN AND FOREIGN TARIFFS

CANADA

Hydraulic sets and rams, included in this analysis were dutiable under the following most commonly applied tariff item.

<u>Tariff Item</u>	<u>Description</u>	<u>British Preferential Tariff</u>	<u>Most Favoured Nation Tariff</u>	<u>General Tariff</u>	<u>General Preferential Tariff</u>	<u>U.K. &amp; Ireland</u>
42700-1	Machines, n.o.p., and accessories, attachments, control equipment and tools for use therewith; parts of the foregoing.....	2.5%	13.6%	35%	2.5%	8.5%

Tariff items and rates of duty are subject to change, and need to be verified by direct reference to:

Customs Programs Branch, Secretariat  
Department of National Revenue  
Customs and Excise  
Ottawa, Ontario  
K1A 0L5

FOREIGN COUNTRIES

Inquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

International Bureaux  
Department of Industry, Trade and Commerce  
Ottawa, Ontario  
K1A 0H5