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Import Analysis

Analyse des importations

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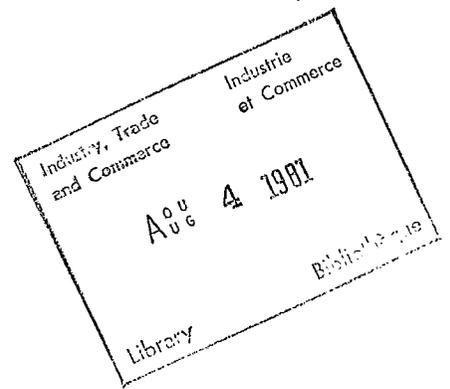
SPREADERS, SEED AND FERTILIZER NON-AGRICULTURAL

JANUARY TO DECEMBER 1979

MATERIAL APPEARING IN SECTION III OF THIS REPORT MUST  
NOT BE REPRINTED WITHOUT PRIOR PERMISSION FROM THE  
IMPORT ANALYSIS

Further information available from Import  
Analysis, Corporate Systems Branch,  
Industry, Trade & Commerce, Ottawa Canada,  
K1A 0H5

Pour plus amples renseignements s'adresser à  
l'Analyse des importations, Direction des  
systèmes intégrés, Industrie et Commerce,  
Ottawa Canada, K1A 0H5



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- REFERENCES: (1) Customs Tariff: Item 42700-1
- (2) Trade of Canada Imports:  
Import Class 763-99(22)

SECTION I

SCOPE OF ANALYSIS

This report is based on a detailed analysis of spreaders, seed and fertilizer non-agricultural during the period January to December 1979. These products are normally included in Statistics Canada Import Class 763-99(22) "Spreaders, fertilizer and seed, non-agricultural."

SECTION II

CANADIAN PRODUCTION

Statistics Canada does not provide data on production or shipment of non-agricultural seed and fertilizer spreaders.

SECTION III

ANALYSIS OF IMPORTS

Imports of spreaders, seed and fertilizer non-agricultural in 1979 amounted to 76,431 in number valued at \$1,417,861. The category described as broadcast spreaders, push or walk behind accounted for 92 per cent of the quantity and 96 per cent of the value.

The U.S.A. was the major country of export accounting for over 99 per cent of the quantity and value.

Full details of the analysis are provided in the following table.

IMPORTS OF SPREADERS, SEED AND FERTILIZER NON-AGRICULTURAL

JANUARY TO DECEMBER 1979

<u>Item</u>	<u>Quantity</u> (No.)	<u>Value</u> (\$)	<u>AREA OF ENTRY</u>		
			<u>East of Ontario</u> (% of Value)	<u>Ontario</u> (% of Value)	<u>West of Ontario</u>
Through-Spreaders (Walk-Behind)	1,884	16,469	-	70	30
Broadcast Spreaders:					
Push or Walk Behind	69,754	1,356,889	19	75	6
Hand Held	4,398	14,287	38	16	46
Trailer Pulled	395	30,216	11	87	2
<b>TOTAL</b>	<b>76,431</b>	<b>1,417,861</b>			

IMPORT MARKET CONCENTRATION

SPREADERS, SEED AND FERTILIZER NON-AGRICULTURAL

JANUARY TO DECEMBER 1979

<u>Quantity</u> (No.)	<u>Value</u> (\$)	<u>MARKET SHARES</u>		
		<u>Top 3 Importers</u>	<u>Top 5 Importers</u>	<u>Top 10 Importers</u>
		( % of Value )		
76,431	1,417,861	63	77	92

NOTE: Dollar values shown are based on selling price F.O.B. plant, in Canadian dollars.

SECTION IV

FOREIGN EXPORTERS TO CANADA

The following five exporters of spreaders, seed and fertilizer non-agricultural for the period January to December 1979, accounted for approximately 99 per cent of the value analyzed in Section III.

<u>U.S.A.</u>		<u>Value of Exports</u> ( <u>\$</u> )
The Cyclone Seeder Co. Inc.	Urbana, IN	559,725
Central Quality Ind. Inc.	Polo, IL	544,070
O.M. Scott & Sons Co.	Marysville, OH	163,387
Precision Products Inc.	Springfield, IL	111,320
M & R Distributing Co.	O'Neil, NE	22,331

SECTION V

CANADIAN AND FOREIGN TARIFFS

CANADA

Spreaders, seed and fertilizer non-agricultural included in this analysis were dutiable under the following most commonly applied tariff item.

<u>Tariff Item</u>	<u>Description</u>	<u>British Prefer-entail Tariff</u>	<u>Most Favoured Nation Tariff</u>	<u>General Tariff</u>	<u>General Prefer-entail Tariff</u>
42700-1	Machines, n.o.p., and accessories, attachments, control equipment and tools for use therewith; parts of the foregoing.....	2.5%	15%	35%	2.5%

Except that in the case of the importation into Canada of any goods enumerated in this item, the Governor in Council on the recommendation of the Minister of Industry, Trade and Commerce may, whenever he considers that it is in the public interest and that the goods are not available from production in Canada, remit the duty specified in this item applicable to the goods, and subsections 17(2), (3), (4), (5) and (8) of the Financial Administration Act apply in the case of a remission granted under this provision.

Tariff items and rates of duty are subject to change, and need to be verified by direct reference to:

Customs Programs Branch, Secretariat  
Department of National Revenue  
Customs and Excise  
OTTAWA, Ontario  
K1A 0L5

FOREIGN COUNTRIES

Inquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

International Bureaux  
Department of Industry, Trade and Commerce  
OTTAWA, Ontario  
K1A 0H5

Import Analysis  
Corporate Systems Branch  
Department of Industry, Trade and Commerce  
235 Queen Street  
OTTAWA, Ontario  
K1A 0H5

August 29, 1980