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Industry, Trade  
and Commerce

Industrie  
et Commerce

Import Analysis

Analyse des importations

Pub. No. 05580 - B

SCISSORS AND SHEARS

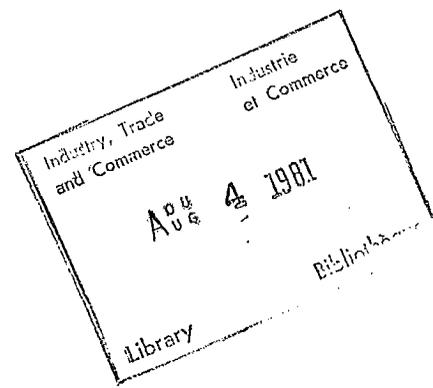
MARCH, APRIL AND MAY 1979 & 1980

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IMPORT ANALYSIS**

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systèmes intégrés, Industrie et Commerce,  
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- REFERENCES: (1) Customs Tariff: Item 42906-1
- (2) Trade of Canada Imports:  
Import Class 758-65

## SECTION I

### THE PRODUCT

In colloquial use the distinction between "scissors" and "shears" has become blurred to the extent that they have become synonymous; in fact, they differ primarily in the design of the handles; in the former the handles are two symmetrical single finger grips, and in the latter one handle is ring-shaped, the other looped-shaped to accommodate two or more fingers. Scissors are normally used in light duty applications.

### SCOPE OF ANALYSIS

This report is based on a detailed analysis of scissors and shears during the period March to May 1979 and 1980. These products are normally included in Statistics Canada Import Class 758-65 "Scissors and shears n.o.p." Excluded from this analysis are manicure scissors, snips, pet scissors and shears, novelty scissors, agricultural scissors and shears also grass and hedge shears.

## SECTION II

### CANADIAN PRODUCTION

According to industry sources scissors and shears are manufactured in Canada. However, Statistics Canada does not provide separate data on shipments by Canadian manufacturers for reasons of confidentiality.

## SECTION III

### ANALYSIS OF IMPORTS

Imports of scissors and shears amounted to 2,909,088 in number valued at \$2,414,474 during March to May 1979 and 1980.

The United Kingdom, West Germany and Italy were the major exporters of scissors, while Brazil was the major exporters of shears.

Full detail of the analysis are provided in the following tables.

IMPORTS OF SCISSORS AND SHEARS

MARCH, APRIL AND MAY 1979

Item	Size (Inches)	Quantity (No.)	Value (\$)	Average Unit Price (\$)	AREA OF IMPORT CLEARANCE		
					East of Ontario (% of Value)	Ontario (% of Value)	West of Ontario
Scissors	3 to 3-1/2	196,819	67,456	0.34	39	61	-
	4	375,556	135,712	0.36	10	79	11
	4-1/4	14,880	2,669	0.18	87	-	13
	4-1/2 to 4-5/8	203,243	66,870	0.33	3	75	22
	4-3/4	1,284	1,066	0.83	62	38	-
	5	148,192	86,507	0.58	27	63	10
	5-1/2	46,871	45,506	0.97	35	65	-
	6	55,025	52,902	0.96	22	76	2
	6-1/2	576	3,768	6.54	39	61	-
	7	79,458	65,712	0.83	25	71	4
	7-1/2	17,758	19,544	1.00	49	51	-
	8	92,697	128,074	1.38	14	85	1
	8-1/4 to 8-1/2	28,128	17,800	0.63	57	37	6
	9 to 10	2,184	1,384	0.63	-	94	6
	-	290,986	336,500	1.16	12	67	21
TOTAL		1,553,657	1,031,470				

COUNTRY OF ORIGIN BY % OF VALUE

Item	Size	U.K.	France	W.Germany	Italy	Switzerland	Hong Kong	Pakistan	Japan	Taiwan	Brazil	USA	Other
Scissors	3 to 3-1/2	-	-	30	52	-	-	-	-	-	-	-	18
	4	57	-	10	-	-	-	-	-	-	-	16	17
	4-1/4	-	-	15	-	-	67	-	13	-	-	-	5
	4-1/2 to 4-5/8	86	4	4	-	-	-	-	-	-	-	-	6
	4-3/4	-	39	-	-	-	-	-	61	-	-	-	-
	5	28	-	-	16	-	-	-	-	-	-	26	30
	5-1/2	-	-	-	-	-	-	26	-	26	16	-	32
	6	31	-	-	20	-	-	-	-	-	17	-	32
	6-1/2	-	16	-	12	-	-	-	-	-	-	61	11
	7	28	-	-	27	-	-	16	-	-	-	-	29
	7-1/2	-	-	46	52	-	-	-	-	-	-	-	2
	8	-	-	24	51	-	-	-	14	-	-	-	11
	8-1/4 to 8-1/2	33	-	-	11	-	-	-	22	-	-	-	34
	9 to 10	-	-	14	-	-	-	-	-	86	-	-	-
	-	25	-	18	-	12	-	-	-	-	-	-	45

IMPORTS OF SCISSORS AND SHEARS - MARCH, APRIL AND MAY 1979 (Cont'd)

Item	Size (Inches)	Quantity (No.)	Value (\$)	Average Unit Price (\$)	AREA OF IMPORT CLEARANCE		
					East of Ontario ( - % of Value - )	Ontario ( - % of Value - )	West of Ontario
Shears	5	4,290	16,738	3.90	46	54	-
	5-1/2	2,450	9,780	3.99	79	21	-
	6 to 6-1/2	7,625	16,836	2.21	9	91	-
	7	12,566	20,981	1.67	-	100	-
	7-1/2	16,291	48,828	3.00	9	91	-
	8 to 8-1/2	74,233	178,935	2.41	3	90	7
	9 to 9-1/2	3,150	19,000	6.03	-	69	31
	10	1,250	7,213	5.77	-	100	-
	11 & 12	1,432	4,141	2.89	-	100	-
	-	97,724	111,964	1.15	19	27	54
	TOTAL		221,011	434,416			

COUNTRIES OF ORIGIN BY % OF VALUE

Item	Size	U.K.	W.Germany	Italy	Switzerland	Japan	Brazil	USA	Other
Shears	5	-	54	-	-	-	-	5	41
	5-1/2	-	21	-	-	-	-	14	65
	6 to 6-1/2	-	34	-	-	-	47	10	9
	7	-	-	-	-	-	43	54	3
	7-1/2	-	-	21	-	-	70	-	9
	8 to 8-1/2	-	-	10	-	-	79	-	11
	9 to 9-1/2	-	-	-	31	22	47	-	-
	10	36	-	-	-	-	55	-	9
	11 & 12	-	-	24	-	-	72	-	4
	-	-	-	5	20	70	-	-	5

IMPORTS OF SCISSORS AND SHEARS

MARCH, APRIL AND MAY 1980

Item	Size (Inches)	Quantity (No.)	Value (\$)	Average Unit Price (\$)	AREA OF IMPORT CLEARANCE		
					East of Ontario ( - % of Value - )	Ontario	West of Ontario
Scissors	3 to 3-1/2	16,705	14,472	0.87	40	56	4
	4 to 4-1/8	169,546	50,944	0.30	12	81	7
	4-1/4	7,908	1,621	0.20	86	-	14
	4-1/2 to 4-3/4	112,622	45,587	0.40	45	46	9
	5	134,614	94,412	0.70	47	53	-
	5-1/4 to 5-1/2	54,535	62,407	1.14	83	8	9
	6 to 6-3/4	57,659	61,567	1.07	58	41	1
	7	47,636	51,034	1.07	23	43	34
	7-1/2 to 7-3/4	7,048	9,181	1.30	69	31	-
	8	9,516	15,929	1.67	26	71	3
	8-1/4	6,848	5,491	0.80	72	28	-
	8-1/2	29,104	24,011	0.83	18	38	44
	10 to 11	2,550	7,243	2.84	6	94	-
	-	358,229	240,187	0.67	9	74	17
TOTAL		1,014,520	684,086				

COUNTRIES OF ORIGIN BY % OF VALUE

Item	Size	U.K.	W.Germay	Italy	Switzerland	Hong Kong	Pakistan	Japan	Taiwan	Brazil	USA	Other
Scissors	3 to 3-1/2	-	-	44	-	-	21	-	-	23	-	12
	4 to 4-1/8	49	-	-	-	16	-	-	18	-	-	17
	4-1/4	-	54	-	-	32	-	14	-	-	-	-
	4-1/2 to 4-3/4	32	22	-	-	-	-	10	-	-	-	36
	5	17	47	-	-	-	-	-	-	-	20	16
	5-1/4 to 5-1/2	-	42	-	-	-	9	-	-	-	-	49
	6 to 6-3/4	13	13	30	-	-	-	-	-	-	-	44
	7	-	-	-	-	-	25	22	-	-	26	27
	7-1/2 to 7-3/4	-	16	53	-	-	31	-	-	-	-	-
	8	-	70	-	-	-	-	29	-	-	-	1
	8-1/4	72	-	-	-	-	-	28	-	-	-	-
	8-1/2	-	-	33	-	-	-	39	-	-	-	28
	10 to 11	-	-	48	-	-	-	-	-	-	37	15
	-	-	-	32	16	-	-	-	-	-	12	40

IMPORTS OF SCISSORS AND SHEARS - MARCH, APRIL AND MAY 1980 (Cont'd)

Item	Size (Inches)	Quantity (No.)	Value (\$)	Average Unit Price (\$)	AREA OF IMPORT CLEARANCE		
					East of Ontario ( - % of Value - )	Ontario	West of Ontario
Shears	5 to 6-3/4	5,724	10,694	1.87	14	86	-
	7	26,400	44,992	1.70	12	88	-
	7-1/2	9,927	29,385	2.96	22	78	-
	8	49,227	106,594	2.17	-	96	4
	8-1/4 to 8-1/2	12,443	24,293	1.95	14	86	-
	9 to 9-1/2	6,212	16,632	2.68	-	100	-
	10 to 12	1,220	6,371	5.22	2	95	3
	-	48,747	25,541	2.92	64	30	6
TOTAL		119,900	264,502				

Item	Size	COUNTRIES OF ORIGIN BY % OF VALUE							
		U.K.	W.Germany	Italy	Hong Kong	Japan	Brazil	USA	Other
Shears	5 to 6-3/4	-	-	11	-	-	65	22	2
	7	-	-	46	-	-	16	32	6
	7-1/2	-	18	-	21	-	-	38	23
	8	-	-	41	-	-	45	10	4
	8-1/4 to 8-1/2	-	-	-	12	-	77	-	11
	9 to 9-1/2	-	-	-	-	57	37	-	6
	10 to 12	26	31	-	-	-	31	-	12
	-	-	8	-	-	39	-	41	12

IMPORT MARKET CONCENTRATION - SCISSORS AND SHEARS - MARCH TO MAY 1979 & 1980

Value (\$)	Top 3 Importers ( - % of Value - )	Top 5 Importers ( - % of Value - )	Top 10 Importers ( - % of Value - )
2,414,474	41	50	69

NOTE: Dollar values shown are based on selling price F.O.B. plant, in Canadian dollars.

SECTION IV

MAJOR EXPORTERS TO CANADA OF SCISSORS AND SHEARS

(in descending order of value)

MARCH TO MAY 1979 & 1980

<u>NAME</u>	<u>ADDRESS</u>	
Zivi S/A Cutelaria	Porto Alegre (R/S)	Brazil
Surmanco Ltd.	Sheffield	U.K.
Vicom Italiana Di Nave Libero	Milan	Italy
Acme United Corporation	Bridgeport, CT	USA
Credit General Corporation N.V.	Geneva	Switzerland
Richard of Sheffield Ltd.	Sheffield	U.K.
Sanyei Corporation	Nagoya	Japan
Oy Fiskars A.B.	Helsinki	Finland
Johann Kretzer GMBH & Co.	Solingen	West Germany
Fritz Bracht Stahlwarenfabrik	Solingen	West Germany
Soc Angesa	Milan	Italy
Jose Manserrat Pau. E.Hijos S.A.	Barcelona	Spain
Homeric Ltd.	Sheffield	U.K.
Emil Schlemper	Solingen	West Germany
Fiskars Mfg. Co.	Wausau, WI	USA
E.C.E.F. Spa.	Milan	Italy
Hilbro Ltd.	Sialkot City	Pakistan
Nikken Cutlery Co. Ltd.	Seiki City	Japan
Kurt Schmidt	Solingen	West Germany
Yamada Cutlery Mfg. Co.	Seiki City	Japan
J.A. Henckels Zwillingwerk	Solingen	West Germany

SECTION V

CANADIAN AND FOREIGN TARIFFS

CANADA

Scissors and shears included in this analysis were dutiable under the following most commonly applied tariff item.

<u>Tariff Item</u>	<u>Description</u>	<u>British Preferential Tariff</u>	<u>Most Favoured Nation Tariff</u>	<u>General Tariff</u>	<u>General Preferential Tariff</u>
42906-1	Scissors and shears, n.o.p. ....	Free	30%	30%	Free
	GATT .....		20%		

Tariff items and rates of duty are subject to change, and need to be verified by direct reference to:

Customs Programs Branch, Secretariat  
Department of National Revenue  
Customs and Excise  
OTTAWA K1A 0L5

FOREIGN COUNTRIES

Inquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

International Bureaux  
Department of Industry, Trade and Commerce  
OTTAWA K1A 0H5

Import Analysis  
Corporate Systems Branch  
Department of Industry, Trade and Commerce  
235 Queen Street  
OTTAWA K1A 0H5

November 28, 1980