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ANALYSIS OF
ALUMINUM POWDER AND GRANULES

JULY 1980 TO JUNE 1981

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Canada

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- REFERENCES: (1) Customs Tariff: Items 35307-1 & 35400-1
- (2) Canadian International Trade Classification
(Cat. #65-502E, Statistics Canada)
- (3) Imports by Commodities
(Cat. #65-007, Statistics Canada)
Commodity Code 451-05(10) & 451-49(80)

SECTION I

SCOPE OF ANALYSIS

This report is based on a detailed examination of documents covering imports of aluminum powder and aluminum granules during the period July to December 1980 and January to June 1981. These products are included in the following Statistics Canada Import Commodity Codes:

451-05(20) Aluminum powder
451-49(80) Aluminum or aluminum alloy granules

SECTION II

RECONCILIATION

The value reported in this analysis does not correspond to published Statistics Canada figures for various reasons.

	<u>July 1980 to June 1981 - Dollar Values</u>	
	<u>Analyzed by</u>	<u>Published by</u>
	<u>IAD</u>	<u>Statistics Canada</u>
	<u>(\$,000)</u>	<u>(\$,000)</u>
Reported (analyzed) value	7,243	7,738
Documents not available for analysis	64	
Documents which referred to products which should have been classified elsewhere	337	
<u>Difference in Definition of Value</u>		
Import Analysis Directorate (IAD) uses selling price F.O.B. plant; Statistics Canada values are for Customs duty purposes	29	
Remaining difference	65	
TOTAL	<u>7,738</u>	<u>7,738</u>

NOTE: Statistics Canada's figures are subject to revision; changes will be reflected in the normal way: i.e. "pink sheets" which are located in the front section of Statistics Canada catalogue #65-007 "Imports by Commodities".

SECTION III

ANALYSIS OF IMPORTS

Imports of aluminum powder and granules during the period July 1980 to June 1981 amounted to 3,965 imperial tons (7,930,290 pounds) for a value of \$7,242,535. Aluminum granules accounted for over 75 per cent in tonnage and over 62 per cent of the value.

A minimum of 40 per cent of the total value of imports shown are apparently, in Statistics Canada terminology, "company transfer transactions" i.e. shipments between affiliated firms.

Full details of the analysis are provided in the following table.

IMPORTS OF ALUMINUM POWDER AND GRANULES

JULY 1980 TO JUNE 1981

<u>Aluminum</u>	<u>Quantity</u> (lb.)	<u>Value</u> (\$)	<u>COUNTRY OF ORIGIN</u>			<u>REGION OF ENTRY</u>			<u>Import Market Concentration</u> <u>Market Shares</u>		
			<u>USA</u> (% of Quantity)	<u>U.K.</u>	<u>Other</u>	<u>West of</u> <u>Ontario</u> (% of Quantity)	<u>Ontario</u>	<u>East of</u> <u>Ontario</u>	<u>Top 3</u> <u>Importers</u> (% of Value)	<u>Top 5</u> <u>Importers</u>	<u>Top 10</u> <u>Importers</u>
Powder Atomized	1,328,746	1,640,218	51	41	8	-	45	55	71	80	93
Powder N.F.I.	617,566	1,086,006	59	36	5	43	48	9	50	64	82
Granules	<u>5,983,978</u>	<u>4,516,311</u>	98	-	2	39	14	47	91	96	*
TOTAL	7,930,290	7,242,535									

NOTES: * Less than 10 importers.

N.F.I. - Not further identified

Dollar values shown are based on selling price F.O.B. plant, in Canadian dollars.

SECTION IV

FOREIGN EXPORTERS TO CANADA

Major exporters of aluminum powder and granules to Canada are listed below in descending order of value. These firms accounted for 97 per cent of the total value analyzed during the period July 1980 to July 1981. Minor exporters (each with less than one per cent of the total) accounted for the remaining three per cent.

<u>NAME</u>	<u>PLANT LOCATION</u>	
C-I-L Chemicals Inc.	Kansas City, MO	U.S.A.
	Kansas City, KS	U.S.A.
Aluminum Metallurgical Granules	Kansas City, MO	U.S.A.
Ireco Chemicals	Salt Lake City, UT	U.S.A.
The Aluminum Powder Co. Ltd.		U.K.
S-G Metals Industries	Kansas City, KS	U.S.A.
Atomized Metal Powders Inc.	Flemington, NJ	U.S.A.
Alcan Ingot & Powders Div. Alcan	Elizabeth, NJ	U.S.A.
Aluminum Corp.	Berkeley, CA	U.S.A.
Ethyl Corp.	Baltimore, MD	U.S.A.
	Richmond, VA	U.S.A.
Reynolds Metals Co.	Louisville, KY	U.S.A.
Essex Metallurgical Co. Ltd.		U.K.
Valimet Inc.	Stockton, CA	U.S.A.
The Drackett Co.	Cincinnati, OH	U.S.A.
Aluminum Co. of America	New Kensington, PA	U.S.A.
North Derbyshire Metal Products Ltd.		U.K.
Ireco Aluminum Inc.	Plymouth, IN	U.S.A.
British Aluminum Co. Ltd.		U.K.
W. Seibel Metallhüttenwerk		West Germany
Metco Inc.	Westbury, NY	U.S.A.
Wolstenholme Bronze Powders Ltd.		U.K.

SECTION V

CANADIAN AND FOREIGN TARIFFS

CANADA

Aluminum powder and granules included in this analysis were dutiable under the following most commonly applied tariff items.

<u>Tariff Item</u>	<u>Description</u>	<u>British Preferential Tariff</u>	<u>Most Favoured Nation Tariff</u>	<u>General Tariff</u>	<u>General Preferential Tariff</u>	<u>U.K. & Ireland</u>
35307-1	Aluminum powder	Free	13.6%	30%	Free	6.1%
35400-1	Manufactures of aluminum, n.o.p.	15%	15.7%	30%	10%	15%

Tariff items and rates of duty are subject to change, and need to be verified by direct reference to:

Customs Programs Branch, Secretariat
Department of National Revenue
Customs and Excise
Ottawa, Ontario K1A 0L5

FOREIGN COUNTRIES

Inquiries concerning tariffs and other government trade regulations in foreign countries should be directed to:

International Bureaux
Department of Industry, Trade and Commerce
Ottawa, Ontario K1A 0H5