



**Regional  
Economic  
Expansion**

**Expansion  
Économique  
Régionale**

# **REPORT ON REGIONAL DEVELOPMENT INCENTIVES**

**June, 1972**

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DEPARTMENT OF REGIONAL ECONOMIC EXPANSION

REPORT TO PARLIAMENT ON THE ADMINISTRATION OF DEVELOPMENT  
INCENTIVES UNDER THE REGIONAL DEVELOPMENT INCENTIVES ACT  
AND SECTION 10 OF THE DEPARTMENT OF REGIONAL ECONOMIC  
EXPANSION ACT FOR THE MONTH OF JUNE, 1972

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## INTRODUCTION

The Regional Development Incentives Act and the Department of Regional Economic Expansion Act make provision for incentives in support of the establishment, modernization or expansion of manufacturing and other types of facilities. The incentives, which may take the form of grants or loan guarantees, are made available as a means of increasing or maintaining employment opportunities in regions and areas designated by the Governor-in-Council as those requiring special measures to facilitate economic expansion and social adjustment.

Copies of the statutes and regulations concerned, and of brochures explaining the administrative process by which incentive grants and loan guarantees are made, may be obtained from the Public Information Division of the Department of Regional Economic Expansion.

The purpose of this monthly report is to provide Parliament and the general public with up-to-date information on the operation of the regional development incentives program. The report contains summary statistics on administrative actions taken from the inception of the program until the end of the month in question, together with listings of essential facts pertaining to each offer of incentive assistance accepted during that month.

Industrial incentives are available in broad regions and special areas designated by the federal government following consultation with the provincial governments.

The designated regions cover broad segments of the country. The special areas, of which there are now 23, represent more localized focal points of potential development. The designated regions and special areas are shown on the map on page 5.

The size of an incentive grant may be varied, within statutory limits, to meet the requirements of a particular project. For a new plant or the expansion of an existing plant into new product lines, it is based on approved capital costs and, if considered appropriate, the number of jobs to be created. For a plant modernization or an expansion that does not involve a new product, only approved capital costs can be considered.

The maximum available grant depends on location and type of project, as shown in the following table:

<u>Location</u>	<u>Type of Project</u>	
	<u>Modernization or Expansion</u>	<u>New Plant or New Product Expansion</u>
Region A (Atlantic Provinces)	30% of eligible capital costs	35% of capital cost plus \$7,000 per eligible direct job created.
Region B (Standard Designated Regions)	20% of eligible capital costs	25% of capital cost plus \$5,000 per eligible direct job created.
Region C (Special Designated Region - southwestern Quebec and southeastern Ontario)	10% of eligible capital costs	10% of capital cost plus \$2,000 per eligible direct job created.

Maximum limits, as stipulated in the Regional Development Incentives Act, are \$30,000 per eligible direct job created or one-half of the capital to be employed in the operation.

Industrial incentives available under the "Special Area provisions" of the Department of Regional Economic Expansion Act are not subject to the same statutory maxima. However, as a matter of administrative practice, standards applicable under the Regional Development Incentives Act are normally applied where relevant.

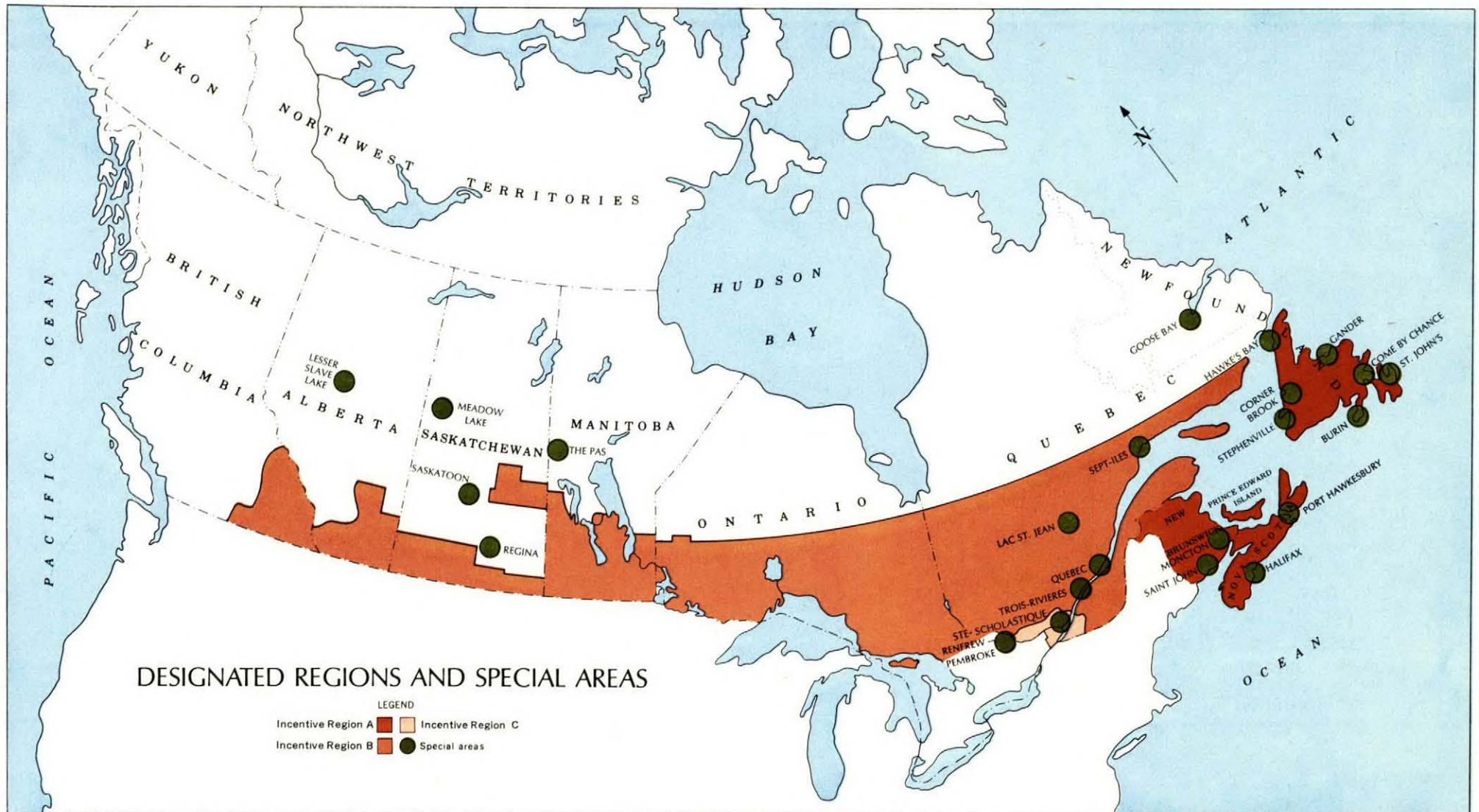
Loan guarantees, which are intended to offset difficulties that investors sometimes encounter in obtaining loan funds for investment in slow-growth regions, may not exceed 90 per cent of the total advances made by a lender, plus the interest involved, or 72 per cent of the total capital costs.

The monthly reports will be supplemented at the end of each fiscal year, beginning with the fiscal year ending March 1973, with a consolidated listing of all accepted offers of incentive assistance, indicating their current status.

Although administrative practice differs somewhat depending on whether incentive assistance is provided under the Regional Development Incentives Act or the Department of Regional Economic Expansion Act, standard terminology is used in this report. Under the Regional Development Incentives Act, for example, letters are used to offer incentive assistance. Under the Department of Regional Economic Expansion Act, proposed agreements are used for the same purpose. For the sake of simplicity, both actions are described in this report as

"offers made". In the final section of the report, which is concerned with sources of data and definitions of terms, attention is drawn to a number of other technical points of some significance.

In conclusion, it should be noted that applications for incentive assistance and supporting documentation contain a large amount of information that must be regarded as commercially confidential. It is for this reason that, as a matter of policy, the Department is unable to make public certain types of data. It is for the same reason that the Department does not reveal the fact that a particular application has been received unless and until it results in an accepted offer of incentive assistance. This policy is, of course, consistent with the aims and objectives of the program, which is designed to encourage investment in the designated regions and special areas of Canada.



PART I - SUMMARY STATISTICS

In this part of the report, there are two tables setting forth summary statistics on different aspects of the regional development incentives program.

Table 1, which relates to incentive grants, is concerned with the disposition of applications received and the status of offers made as of the end of June, 1972.

Among other things, it shows:

- (1) that, during the month of June, 298 applications were received (making a total of 870 during the current fiscal year) and 98 offers were made (making a total of 336 during the current fiscal year);
- (2) that, of the 5,853 applications received since the inception of the program, 2,636 were rejected or withdrawn and 2,214 resulted in offers;
- (3) that, after allowing for lapses, withdrawals and offers not accepted, the net total of accepted offers stood at 1,586; and
- (4) that, against obligations represented by the net total of 1,586 accepted offers, partial payments had been made in 604 cases and final payments in 5 cases.

Estimates made at the time of offered incentives, and adjustments made as a result of subsequent changes in the projects concerned, produce the following totals pertaining to the current level of net accepted offers:

- eligible capital costs of \$1,334 million;
- expected direct new jobs numbering 65,225; and
- incentive grants of \$269.6 million.

Incentive grants actually paid to date total \$52.3 million.

Table 2, which relates to loan guarantees, is concerned with the disposition of applications received and the status of offers made as of the end of June, 1972.

Among other things, it shows that, during the month of June, 8 applications were received (making a total of 26 during the current fiscal year) and 3 offers were made (making a total of 5 during the current fiscal year).

TABLE 1  
INCENTIVE GRANT APPLICATIONS  
DISPOSITION OF APPLICATIONS AND  
STATUS OF OFFERS - JUNE 1972

	<u>MONTH</u>	<u>CURRENT FISCAL YEAR</u>	<u>INCEPTION TO DATE</u>
<u>STATUS OF APPLICATIONS</u>			
Applications Received	298	870	5,853
Applications Withdrawn	82	285	1,503
Applications Rejected	79	201	1,133
Offers Made	98	336	2,214
<u>STATUS OF OFFERS MADE</u>			
Offers Made	98	336	2,214
Offers Lapsed	2	16	103
Offers Declined	9	17	161
Offers Accepted	101	292	1,741
<u>STATUS OF OFFERS ACCEPTED</u>			
Offers Accepted	101	292	1,741
Accepted Offers Declined or Withdrawn	17	37	155
Net Offers Accepted	84	255	1,586
<u>STATUS OF NET OFFERS ACCEPTED</u>			
Net Offers Accepted	84	255	1,586
No Payment Made			977
Partial Payment Made	42	67	604
Final Payment Made	5	5	5

TABLE 2

LOAN GUARANTEE APPLICATIONS

DISPOSITION OF APPLICATIONS AND  
STATUS OF OFFERS - JUNE 1972

	<u>MONTH</u>	<u>CURRENT FISCAL YEAR</u>	<u>INCEPTION TO DATE</u>
<u>STATUS OF APPLICATIONS</u>			
Applications Received	8	26	162
Applications Withdrawn	5	13	44
Applications Rejected	3	8	42
Offers Made	3	5	16
<u>STATUS OF OFFERS MADE</u>			
Offers Made	3	5	16
Offers Lapsed	-	-	1
Offers Accepted	1	2	10
<u>STATUS OF OFFERS ACCEPTED</u>			
Offers Accepted	1	2	10
Accepted Offers Declined or Withdrawn	-	1	2
Net Accepted Offers	1	1	8
<u>STATUS OF NET OFFERS ACCEPTED</u>			
Net Offers Accepted Guarantees in Operation	1	1	8

PART II - INCENTIVE GRANT ACTIVITY DURING THE MONTH

Part II consists of Table 3 which provides a complete alphabetic listing for the month of June of:

- (1) Offers accepted;
- (2) Offers accepted and subsequently revised; and
- (3) Offers accepted and subsequently declined; or withdrawn.

The month and year of the most recent report for offers accepted and subsequently revised, declined or withdrawn are indicated in brackets under the company name. Only the revised data are shown.

Abbreviations have been used to describe the details of "type of project". Although full descriptions are provided in Part IV of this report, the abbreviations used are:

- |        |   |                         |
|--------|---|-------------------------|
| N      | - | New Plant               |
| N.P.E. | - | New Product Expansion   |
| E      | - | Expansion               |
| M      | - | Modernization           |
| N.C.F. | - | New Commercial Facility |

TABLE 3

INCENTIVE GRANT ACTIVITY

DETAILS OF OFFERS ACCEPTED, AND OF OFFERS ACCEPTED  
AND SUBSEQUENTLY REVISED, DECLINED OR WITHDRAWN DURING JUNE 1972

OFFERS ACCEPTED

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
1. A. Johl & Company Ltd.	Ville St. Laurent, P.Q.	Wood Office Furniture	N	\$ 335,000	132	3% and \$1,000 per eligible job (132)	\$142,050
2. Aerosol Fillers Inc.	St. Hubert, P.Q.	Packaging of Toothpaste, Powders Facial and Aerosol Products	a) M b) N.P.E.	a) \$ 124,700 b) \$ 101,500	9 18	a) 5% b) 5% and \$600 per eligible job (18)	a) \$ 6,235 b) \$ 15,875
3. Albert Perron Inc.	St. Prime, P.Q.	Cheese	E	\$ 139,380	4	18%	\$ 25,088
4. Arlipo Planing Mill Inc.	Val D'Or, P.Q.	Sawmill	N	\$ 120,000	14	15% and \$1,575 per eligible job (14)	\$ 40,050
5. Association Coopérative Forestière de St. Elzéar	St. Elzéar, P.Q.	Cedar Shingles	N	\$ 94,000	18	12% and \$2,000 per eligible job (18)	\$ 47,280
6. ATCO (Quebec) Ltd.	Ville LaSalle, P.Q.	Mobile Homes	N	\$ 309,600	142	9% and \$500 per eligible job (142)	\$ 98,864

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
7. Atlas Steels Company	Tracy, Sorel, P.Q.	Stainless Steel	M	\$1,300,000	25	10%	\$130,000
8. Bernie's Welding Shop Ltd.	Centreville, N.B.	Farm Machinery, Loaders and Misc. Equipment	N	\$ 64,000	5	30%	\$ 19,200
9. Beton Duro-Plast Inc.	Terrebonne, P.Q.	Plastic Architectural Panels	N	\$ 301,000	33	7% and \$1,200 per eligible job (33)	\$ 60,670
10. Bird Manufacturing Limited	Dartmouth, N.S.	Pre-assembled Doors	N	\$ 69,575	6	25% and \$2,000 per eligible job (6)	\$ 29,394
11. Bovril (Canada) Ltd.	Pointe Claire, P.Q.	Chicken and Beef Bouillon Powder in Sachets	E.M.	\$ 65,000	7	7%	\$ 4,550
12. Canaday's Apparel Ltd.	Moose Jaw, Sask.	Mens' and Boys' Slacks	E	\$ 97,995	23	15%	\$ 14,699
13. Canadian Lady-Canadelle Inc.	St. Léonard, P.Q.	Foundation Garments	E.M.	\$2,009,100	64	8%	\$160,728
14. Canadian Printco Limited	Montreal, P.Q.	Printing Forms	E	\$ 193,000	17	8%	\$ 15,440
15. Canadian Sportswear Sales	St. Boniface, Man.	Ladies' Coats	E	\$ 80,000	41	17%	\$ 13,600
16. Les Canots Radisson (1971) Ltée	Ange-Gardien, P.Q.	Canoes and Surf Boards	N	\$ 68,972	17	10% and \$1,000 per eligible job (15)	\$ 21,897

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
17. Caramy Knitting Mills Ltd.	Montreal, P.Q.	Mens' Knitted Shirts and Printing and Mens' Sweaters	a) E b) N.P.E.	a) \$ 148,500 b) \$ 143,000	45 19	a) 5% b) 5% and \$1,000 per eligible job (19)	a) \$ 7,425 b) \$ 26,150
18. Central Industries Incorporated	Kinross, P.E.I.	Building Component Parts and Related Products	N	\$ 40,000	19	30%	\$ 12,000
19. Chibougamau Lumber Limitée	Rivière Chicou-biche, P.Q.	Lumber Chips	E	\$ 255,000	9	20%	\$ 51,000
20. China Electroplating and Ornamental Iron Works	Sault Ste. Marie, Ont.	Electroplating Automotive Bumpers and Bright Parts	N.P.E.	\$ 139,601	20	15% and \$2,500 per eligible job (18)	\$ 65,940
21. Commodore Mobile Homes Ltd.	St. Jean, P.Q.	Mobile Homes	N	\$ 672,025	193	10% and \$500 per eligible job (190)	\$162,202
22. Condor Paper Converting and Coating Ltd.	Ville LaSalle, P.Q.	Coated Paper Products	N	\$ 121,000	30	8% and \$1,000 per eligible job (25)	\$ 34,680
23. Consolidated-Bathurst Limited	Notre Dame du Rosaire, P.Q.	Lumber and Chips	E	\$ 110,000	5	20%	\$ 22,000
24. Côté Enseignes Ltée	Quebec, P.Q.	Signs	M	\$ 41,000	45	20%	\$ 8,200

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
25. Créations Darnel Ltée	Montreal, P.Q.	Costume Jewellery	N.P.E.	\$ 90,500	16	6% and \$1,000 per eligible job (14)	\$ 19,430 <i>0</i>
26. Dave's Concrete Products Limited	Makinson's, Nfld.	Concrete Blocks and Bricks	E.M.	\$ 120,000	2	30%	\$ 36,000
27. Diversified Lighting Industries Ltd.	Dorval, P.Q.	Light Fixtures	E	\$ 51,000	16	10%	\$ 5,100 <i>0</i>
28. Dominion Lock Co. Limited	Montreal, P.Q.	Locks and Keys	a) M b) N.P.E.	a) \$1,567,500 b) \$ 172,500	39 25	a) 10% b) 10% and \$2,000 per eligible job (25)	a) \$156,750 b) \$ 67,250
29. Donewell Knitting Co. Ltd.	St. Laurent, P.Q.	Lingerie Products	N	\$ 140,000	43	5% and \$700 per eligible job (43)	\$ 37,100 <i>0</i>
30. Dring Canada Limited	Boissevain, Man.	Laminated Wood Products	N	\$ 300,600	44	20% and \$2,100 per eligible job (43)	\$150,420
31. Electro-Knit Fabrics (Canada) Ltd.	Selkirk, Man.	Synthetic Textiles	E	\$ 600,000	50	20%	\$120,000
32. The Export Corporation of Canada Ltd.	Montreal, P.Q.	Closed-end Nylon and Metal Zippers	E	\$ 125,398	11	8%	\$ 10,032 <i>0</i>

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
33. The Export Corporation of Canada Ltd.	Montreal, P.Q.	Separable Nylon and Metal Zippers	N	\$ 243,862	57	7% and \$500 per eligible job (56)	\$ 45,070 <u>D</u>
34. Extruded Plastic Products Ltd.	St. Jacques de Montcalm, P.Q.	Polyvinyl Chloride Pipe Fittings	N.P.E.	\$ 448,500	26	8% and \$1,500 per eligible job (26)	\$ 74,880 <u>R</u>
35. French River Cannery	French River, P.E.I.	Canned Fish and Lobster	E.M.	\$ 57,800	3	30%	\$ 17,340
36. G.C. Knitting Inc.	La Providence, P.Q.	Sports Sweaters	E	\$ 50,000	16	10%	\$ 5,000 <u>D</u>
37. Galaxy Glass Ltd.	Winnipeg, Man.	Tempered Glass	N	\$ 618,000	30	10% and \$3,000 per eligible job (30)	\$151,800
38. Grand-Mère Mills Inc.	Grand-Mère, P.Q.	Turbo Spun Yarns	E.M.	\$ 150,000	19	20%	\$ 30,000
39. Haro Industries Ltd.	Granby, P.Q.	Specialized Electro-mechanical Products	N	\$ 66,760	23	10% and \$1,500 per eligible job (23)	\$ 41,176 <u>D</u>
40. Henri Vallières Inc.	Nicolet, P.Q.	Furniture	a) E.M. b) N.P.E.	a) \$ 78,906 b) \$ 77,959	1 25	a) 10% b) 10% and \$1,000 per eligible job (25)	a) \$ 7,891 b) \$ 32,796

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
41. Hunter Douglas Canada Limited	Pointe Claire, P.Q.	Aluminum Siding and Pre-finished Plywood	E.M.	\$ 211,405	21	8%	\$ 16,912
42. Hunter Douglas Canada Limited	Pointe Claire, P.Q.	Pre-finished Mouldings	N.P.E.	\$ 112,193	8	10% and \$1,000 per eligible job (8)	\$ 19,219
43. Imprimerie du Nouveau Centre Enrg.	Chambly, P.Q.	Commercial Printing	E.M.	\$ 45,000	5	8%	\$ 3,600
44. Les Industries Vogues Ltée	Ville LaSalle, P.Q.	Above Ground Tools	N	\$ 78,535	34	5% and \$400 per eligible job (34)	\$ 17,527 <i>D</i>
45. Intercontinental Packers Ltd.	Regina, Sask.	Meat Processing	N.P.E.	\$1,170,500	70	15% and \$3,000 per eligible job (8)	\$199,575 <i>R</i>
46. J.R. Latulippe Ltée	Sherbrooke, P.Q.	Ground Meat	N.P.E.	\$ 100,000	19	10% and \$1,200 per eligible job (15)	\$ 28,000 <i>D</i>
47. J.S. Tricots Inc.	Montreal, P.Q.	Sweaters and Knitted Garments	N	\$ 93,000	71	5% and \$300 per eligible job (66)	\$ 24,450 <i>D</i>
48. Jaymar Upholstering Co. Ltd.	Terrebonne, P.Q.	Manufacturing of Upholstered Living Room Furniture	E.M.	\$ 440,000	68	5%	\$ 22,000

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
49. Kingsey Falls Paper Inc.	Kingsey Falls, P.Q.	Asbestos Paper and Kraft Liner Board	N	\$1,820,000	58	20% and \$2,000 per eligible job (49)	\$462,000
50. Kokotow Lumber Limited	Kenogami, Ont.	Dressed Kiln, Dry Lumber and Chips	N	\$2,990,000	200	16% and \$3,500 per eligible job (143)	\$978,900
51. Leboff Brothers (1963) Inc.	Montreal, P.Q.	Dresses	E.M.	\$ 143,000	48	10%	\$ 14,300
52. Leclerc & Fils Enrg.	Ste-Victoire, P.Q.	Steel Truck Trailers and Ornamental Iron	E	\$ 48,000	13	10%	\$ 4,800 <i>D</i>
53. Lindal Cedar Homes Ltd.	Renfrew, Ont.	Pre-cut Cedar Homes	N	\$ 975,000	86	15% and \$3,000 per eligible job (86)	\$404,250
54. Mr. Clifford C. Long	White Rock, N.S.	Lumber and Wood Chips	a) E.M. b) N.P.E.	a) \$ 89,045 b) \$ 29,815	4 4	a) 30% b) 30%	a) \$ 26,713 <i>D</i> b) \$ 8,945
55. Majestic Industries (Canada) Ltd.	Montreal, P.Q.	Men's Knitwear	E	\$ 87,500	64	5%	\$ 4,375
56. Manac Inc.	St. Georges de Beauce, P.Q.	Industrial Trailers	E.M.	\$ 179,500	16	20%	\$ 35,900
57. Marine Industries Ltd.	Sorel, P.Q.	Boats	E.M.	\$1,938,600	650	10%	\$193,860
58. Mirage Yachts Ltd.	Dorion, P.Q.	Fiberglass Sailing Cruisers	N	\$ 95,555	23	8% and \$700 per eligible job (23)	\$ 23,744

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
59. Montreal Ornamental Metal Works Ltd.	Montreal, P.Q.	Metal Sheets	N.P.E.	\$ 60,000	9	7% and \$1,000 per eligible job (8)	\$ 12,200
60. Moore Business Forms Division of Moore Corp. Limited	Cowansville, P.Q.	Printed Forms Products	E	\$ 875,000	16	10%	\$ 87,500
61. Nelson Bros. Welding Co. Ltd.	Dartmouth, N.S.	Metal Products	E	\$ 238,500	13	30%	\$ 71,550
62. The New Food Products Co. Ltd.	Rexton, N.B.	Processing Rabbit Meat	N	\$ 222,645	110	20% and \$2,700 per eligible job (30)	\$125,529 <i>0</i>
63. Nisule Converters Ltd.	Montreal, P.Q.	Plastic Bags	N	\$ 150,000	39	10% and \$500 per eligible job (36)	\$ 33,000
64. O.J. Ouellette Inc.	Montréal Nord, P.Q.	Aluminum Floor Nails, Bolts for Galvanized Metal Sheets	N.P.E.	\$ 60,000	10	10% and \$1,000 per eligible job (10)	\$ 16,000 <i>0</i>
65. Ottawa Valley Laminating Co. Ltd.	Renfrew, Ont.	Laminated Wood Products	N	\$ 239,000	25	15% and \$1,750 per eligible job (25)	\$ 79,600 <i>0</i>
66. Oxbow Industries Limited	Oxbow, Sask.	Metal Components	N	\$ 76,000	12	20% and \$1,250 per eligible job (11)	\$ 28,950 <i>0</i>
67. P.M. Packers Ltd.	Mingan, P.Q.	Processing Crabs	N	\$ 152,700	51	10% and \$1,500 per eligible job (51)	\$ 91,700 <i>R</i>

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
68. Panacom Building Systems Ltd.	Cranbrook, B.C.	Factory Built Housing Units	N	\$ 389,200	79	10% and \$1,550 per eligible job (75)	\$155,170 <u>D</u>
69. La Parmentière de Warwick Inc.	Warwick, P.Q.	Potato Processing	N	\$ 121,500	11	20% and \$2,400 per eligible job (11)	\$ 50,700
70. Pellon Chemotextiles Limited	Cornwall, Ont.	Non-woven Textiles	N	\$1,453,000	78	10% and \$2,000 per eligible job (78)	\$301,300
71. Permacon Inc.	Chateaugay Centre, P.Q.	Cement Pipes	E.M.	\$ 309,000	39	10%	\$ 30,900
72. Plasticraft Mfg. & Sales Ltd.	Saskatoon, Sask.	Plastic Windows and Other Building Products	N	\$ 65,500	13	15% and \$1,200 per eligible job (13)	\$ 25,425 <u>D</u>
73. Polyfilm Extrusions Ltd.	Montreal, P.Q.	Plastic Sheet-ing and Tubing	N	\$ 238,000	24	7% and \$1,500 per eligible job (21)	\$ 48,160
74. Portneuf Plywood Inc.	Pont Rouge, P.Q.	Doors	E	\$ 106,009	15	20%	\$ 21,202 <u>R</u>
75. Pundra Industries Ltd.	Montreal, P.Q.	Cam Locks	N	\$ 223,000	45	10% and \$1,300 per eligible job (45)	\$ 80,800
76. Quebec Leather Garments Ltd.	Montreal, P.Q.	Leather Coats and Sportswear	E	\$ 66,500	35	8%	\$ 5,320 <u>D</u>

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
77. Rashel Knitting Mills Ltd.	Montreal East, P.Q.	"Rashel" Knitted Fabrics	N	\$ 327,000	20	5% and \$1,000 per eligible job (20)	\$ 36,350
78. Les Ressorts Montmagny Inc.	Montmagny, P.Q.	Precision Springs	N	\$ 113,000	21	10% and \$1,400 per eligible job (20)	\$ 39,300
79. Robin Sportswear Ltd.	Shawinigan South, P.Q.	Children's Sportswear	N	\$ 67,000	85	10% and \$320 per eligible job (85)	\$ 33,900
80. Rockland Furniture Co. Ltd.	Ste Thérèse, P.Q.	Bookshelves, Cubox Shelves, Utility Tables and Hampers	a) E b) N.P.E.	a) \$ 68,360 b) \$ 95,305	9 6	a) 7% b) 7% and \$1,300 per eligible job (6)	a) \$ 4,785 b) \$ 14,471
81. Mr. Roger Jaeger	Medicine Hat, Alta.	Storage and Processing of Vegetables	E	\$ 47,195	8	16%	\$ 7,551
82. Royal Chesterfield (1966) Inc.	Victoriaville, P.Q.	Upholstered Furniture	E.M.	\$ 117,100	15	15%	\$ 17,565
83. S.C.A. de Conserves	Rougemont, P.Q.	Conserving Vegetables	E.M.	\$ 155,521	7	10%	\$ 15,552
84. S.H. Auto Supply (Industrial Sales) Ltd.	Winnipeg, Man.	Automotive Electrical Equipment	E	\$ 37,500	Nil	12%	\$ 4,500 <i>D</i>

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
85. Sacharen Bros. (1966) Inc.	Montreal, P.Q.	Confectionery	N.P.E.	\$ 158,200	27	5% and \$1,000 per eligible job (27)	\$ 34,910 <u>0</u>
86. Safeway Shelter Systems Ltd.	Claresholm, Alta.	Mobile Homes and prebuilt structures	E	\$ 70,650	30	20%	\$ 14,130
87. Salaison Robillard Inc.	Sherbrooke, P.Q.	Delicatessen Products	E	\$ 33,000	2	20%	\$ 6,600
88. Sandow Sporting Knit Inc.	Montreal, P.Q.	Manufacturing of Athletic Apparel	E	\$ 85,000	15	10%	\$ 8,500
89. Mr. Saul Scott	Winnipeg, Man.	Outerwear	N	\$ 175,000	56	10% and \$800 per eligible job (56)	\$ 62,300 <u>0</u>
90. Sun Publishing Company Limited	Brandon, Man.	Newspaper and Commercial Printing	E.M.	\$ 563,197	15	10%	\$ 56,320
91. Tanzer Industries Ltd.	Dorion, P.Q.	Fiberglass Sailboats	E	\$ 182,100	78	10%	\$ 18,210
92. Toucan Industries Ltd.	Dorval, P.Q.	Consoles Control Panels	N	\$ 96,940	13	5% and \$1,300 per eligible job (11)	\$ 19,147
93. Les Tricots Québécois Inc.	Montreal, P.Q.	Knitted Wear	N	\$ 81,000	79	5% and \$150 per eligible job (75)	\$ 15,300 <u>0</u>

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
94. Vigneault & Frères Inc.	St-Ferdinand, P.Q.	Sawmill	N	\$ 90,272	10	10% and \$1,500 per eligible job (10)	\$ 24,027
95. Waldman's Fish Company Ltd.	Montreal, P.Q.	Seafood Delicatessen Products	N	\$ 241,666	25	8% and \$1,450 per eligible job (21)	\$ 49,783
96. Western Cheque Printers Ltd.	Saskatoon, Sask.	Personalized Cheque Manufacturing	N	\$ 64,150	8	10% and \$2,000 per eligible job (7)	\$ 20,415
97. Westroc Industries Limited	Ste Catherine d'Alexandre, P.Q.	Gypsum Boards	N	\$6,736,000	75	7% and \$2,000 per eligible job (75)	\$621,520
98. Wilfrid Paquet & Fils Ltée	St. Théophile, P.Q.	Wood Chips	N.P.E.	\$ 32,680	3	15%	\$ 4,902
99. Winkler Wholesale Meats Limited	Winkler, Man.	Meat Products	E.M.	\$ 37,053	4	15%	\$ 5,558
100. Wm. Underwood Co. (Canada) Ltd.	Vaudreuil, P.Q.	Monosodium Glutamate and Canned Food	a) E b) N.P.E.	a) \$ 87,986 b) \$ 63,283	1 7	a) 5% b) 5% and \$800 per eligible job (7)	a) \$ 4,399 b) \$ 8,764
101. Yartex Corporation Limited	Grand-Mère, P.Q.	Synthetic Spun Yarns	N	\$1,382,500	82	20% and \$2,500 per eligible job (82)	\$481,500

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
<u>ACCEPTED OFFERS SUBSEQUENTLY REVISED</u>							
1. A.B. Brantorps (April 1972)	Fredericton, N.B.	Wooden Household Furniture	N	\$1,500,000	125	15% and \$3,750 per eligible job (125)	\$693,750
2. Cr�merie St-Gr�goire Inc. (Jan. 1972)	St-Gr�goire Le Grand, P.Q.	Cheese, Butter and Other By- Products	N.P.E.	\$ 97,000	5	15% and \$1,500 per eligible job (2)	\$ 17,550
3. Crossley Karastan Carpet Mills Ltd. (April 1972)	Truro, N.S.	Tufted and Woven Carpets	E	\$1,346,600	65	30%	\$403,980
4. Desmarais & Fr�re Lt�e (Sep. 1971)	Longueuil, P.Q.	Adhesive Pages for Albums, Stamp Hinges and Photographic Albums	a) E b) N.P.E.	a) \$ 396,750 b) \$ 363,966	30 86	a) 10% b) 10% and \$2,000 per eligible job (86)	a) \$ 39,675 b) \$208,396
5. Dionne Spinning Inc. (Jan. 1972)	St-Georges Ouest, P.Q.	Spinning and Dyeing Yarns	N	\$1,475,000	188	20% and \$3,500 per eligible job (188)	\$953,000
6. Great West Steel Industries (Sask.) Ltd. (Oct. 1971)	Saskatoon, Sask.	Heavy Structural Steel	N.P.E.	\$ 195,753	39	12% and \$1,900 per eligible job (39)	\$97,590
7. Knight Schmidt Industries Ltd. (Mar. 1972)	Medicine Hat, Alta.	Modular Housing	E	\$ 484,500	65	20%	\$ 96,900

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
8. Les Fabrications Kelmag Ltée (Sep. 1971)	Grand-Mère, P.Q.	Pile Fabrics	N	\$ 570,000	100	15% and \$1,700 per eligible job (100)	\$255,500
9. Locweld & Forge Products (1961) Limited (April 1972)	Candiac, P.Q.	Transmission Towers	E	\$1,960,000	123	7%	\$137,200
10. Meubles Roxton Ltée (Feb. 1972)	Waterloo, P.Q.	Furniture	E.M.	\$ 484,000	50	20%	\$ 96,800
11. Price-Acme of Canada Ltd. (April 1971)	Winnipeg, Man.	Aluminum Extrusion and Extrusion Manufacturing	E	\$ 69,475	6	10%	\$ 6,947
12. Superseal Corporation (Oct. 1971)	St-Hyacinthe, P.Q.	Reflecting Glass	N.P.E.	\$ 220,070	11	10% and \$1,800 per eligible job (11)	\$ 41,870
13. The B.V.D. Company Limited (Nov. 1971)	St-Romuald, P.Q.	Men's Dress Shirts	M	\$ 212,000	45	15%	\$ 31,800
14. Tricots Cirtex Knitting Inc. (Oct. 1971)	Caraquet, N.B.	Single and Double Knit Fabrics	N	\$4,900,000	232	20% and \$3,000 per eligible job (232)	\$1,676,000 <i>12</i>

ACCEPTED OFFERS SUBSEQUENTLY DECLINED OR WITHDRAWN

1. A.A. Beaulieu Ltd. (Mar. 1971)	Grand Falls, N.B.						
2. Canada Veneer (Quebec Co. Ltd. (Jan. 1972)	Belleterre, P.Q.						
3. M. Wilfred Carbonneau (Mar. 1972)	St-Romuald, P.Q.						

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
4. La Cie Eau-Vive d'Oka Ltée (Aug. 1971)	Oka, P.A.						
5. Dee-J Pottery Ltd. (Sep. 1970)	Hillsboro, N.B.						
6. Faust Forest Products Co. Ltd. (May 1971)	Faust, Alta.						
7. Fiberfab Canada Ltd. (Jan. 1971)	Dauphin, Man.						
8. Fonderie de Sully Inc. (Mar. 1972)	Sully, P.Q.						
9. Laurentide Mineral Products Corp. (May 1971)	Labelle, P.Q.						
10. Loughheed Holiday Equipment Ltd. (Jan. 1972)	Grand Forks, B.C.						
11. Maritime Ferro- Concrete Ltd. (May 1972)	Lunenburg, N.S.						
12. McCallan & Associates Ltd. (Sep. 1971)	North Bay, Ont.						
13. Mondair Aviation Ltd. (Feb. 1971)	Sherbrooke, P.Q.						
14. Quebec Edible Rend Inc. (Oct. 1971)	Laval, P.Q.						

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
15. Stalek Canot (Jan. 1972)	St-Alexis des Monts, P.Q.						
16. Unicraft Enterprises Ltd. (April 1972)	Winnipeg, Man.						
17. Yarntex Corporation Limited (June 1972)	Grand-Mère, P.Q.						

PART III - LOAN GUARANTEE ACTIVITY DURING THE MONTH

Part III consists of Table 4 which provides a complete alphabetic listing for the month of June of:

- (1) Offers accepted;
- (2) Offers accepted and subsequently revised; and
- (3) Offers accepted and subsequently declined;  
or withdrawn.

The month and year of the most recent report for offers accepted and subsequently revised, declined or withdrawn, is indicated in the brackets under the company name. Only the revised data are shown.

TABLE 4

LOAN GUARANTEE ACTIVITY

DETAILS OF OFFERS ACCEPTED, AND OF OFFERS ACCEPTED  
AND SUBSEQUENTLY DECLINED, WITHDRAWN OR REVISED DURING JUNE 1972

OFFERS ACCEPTED

<u>Company</u>	<u>Location of Facility</u>	<u>Type of Operation</u>	<u>Expected Capital Cost</u>	<u>Expected Direct New Jobs</u>	<u>Loan Amount</u>	<u>Maximum Amount of Loan Guarantee</u>
1. Quadra Manufacturing Ltd.	Trail, B.C.	Chain Saws	\$ 968,000	56	\$ 420,000	\$ 105,000

TERMS USED IN PART I

Application -- A submission, in the approved form, by an applicant requesting a development incentive. Each application is restricted to a development on a single site, but one application may relate to a modernization, an expansion, a new product expansion or a complete new facility, or to some combination of these. An application covering a combined development is counted and reported as a single application, but each individual type of project is evaluated separately.

Received -- An application delivered to the Department. The date of receipt is the first control date, and is used for reporting and determining conditions of "prior commitment" as defined in the Regional Development Incentives Act and Regulations.

Withdrawn -- An application withdrawn, at the request of the applicant, after receipt but before or during evaluation.

Rejected -- An application turned down, under the provisions of the governing statute, because the project in question is considered ineligible, would proceed without incentive assistance or would not make a significant contribution to economic expansion and social adjustment within a designated region or special area.

Offer Made -- When an application has been evaluated and an estimate made of the grant or loan guarantee required to assure that the proposed project can be brought into commercial production, the applicant is offered an incentive, subject to specified conditions. The date of the offer establishes the second control date for reporting and management.

Lapsed -- When the applicant in receipt of an offer does not return a formal acceptance within ninety-days, the offer is deemed to have lapsed and the applicant is so advised. The project can only be given further consideration if a new application is made.

Withdrawn -- When an incentive offer is withdrawn, prior to acceptance, because of new information justifying such action.

Declined -- When the applicant formally declines an offered incentive.

Offer Accepted -- An offer of incentive assistance is accepted when the applicant returns a signed copy of the offer within ninety days of receipt. In accepting an offer, the applicant agrees to the latest date on which construction will begin.

Withdrawn -- When, prior to making payment, the Department determines that contractual commitments

relating to a project were made before the application was filed, or that other legal requirements were not met, and takes action to withdraw the offer in question.

Declined -- When the applicant formally advises the Department that he does not intend to proceed with a project following his acceptance of an offer relating to it.

No Payment Made -- No payment can be made to an applicant until the facility is certified as being in "commercial production", a condition defined in the Regional Development Incentives Act and Regulations. This requires an on-site inspection and audit by an officer authorized to act on behalf of the Minister.

Partial Payment Made -- When commercial production of the facility has been certified and one or more payments have been made in relation to the offered incentive, but final payment has not been made.

Final Payment Made -- When the facility has been in commercial production for the prescribed period, a final inspection is made by the Department, and if all conditions specified in the accepted offer and in the governing Act and Regulations have been met, a final payment is made. The final payment cannot be made before 24 months after the certified

date of commercial production when the incentive is based only on approved capital costs; or before 36 months after the certified date of commercial production when the incentive is based in part on the number of jobs created in the operation.

#### Application of Terms to Loan Guarantees

The above definitions apply to both incentive grants and loan guarantees, except that there are no payments to applicants with loan guarantees.

When providing loan guarantees the Department enters into an agreement with the lender to guarantee repayment of a portion of a loan being made to the applicant. Such an agreement can only be executed when the applicant and the lender complete the loan arrangements. The original offer to the applicant by the Department is in the form of a letter of intent, a copy of which is sent to the prospective lender. Acceptance of the letter of intent by both parties is considered as an "offer accepted". If the applicant fails to complete his loan arrangements, the offer is withdrawn. If the applicant abandons his project or completes his loan arrangements without the guarantee, the offer is "declined". Once the Department has completed an agreement with the lender, there is a "guarantee in operation".

A loan guarantee applicant discharges his loan obligations directly with the lender, reducing at the same time the potential liability of the Department.

TERMS USED IN PART II

Company -- The legal corporate or organizational identification of the applicant at the time of his acceptance of an offer of incentive assistance.

Plant Location -- The name used is that which Statistics Canada uses to identify the specific geographic location of the plant or facility.

Product or Process -- The nature of the product or process.

Type of Project --

N. - New Plant - a new facility, the word facility being used as defined in the Regional Development Incentives Act and Regulations.

N.P.E. - New Product Expansion - an addition to an existing facility to manufacture or produce a product not previously manufactured or produced by the applicant.

E. - Expansion - an addition to an existing facility to increase the output of the products presently being manufactured or produced.

M. - Modernization - a change in an existing facility designed primarily to reduce production costs or improve product quality.

N.C.F. - New Commercial Facility - a new facility designed to provide a service rather than to undertake manufacturing or processing.

Expected Eligible Cost -- The capital costs of a project, as estimated by the Department on the basis of information supplied by an applicant, covering only costs that are eligible under the Regional Development Incentives Act and Regulations.

Expected Direct New Jobs -- The number of jobs to be created directly by the project, as estimated by the Department on the basis of information supplied by the applicant.

Eligible Jobs -- The Regional Development Incentives Act and Regulations define specific conditions under which a job-related incentive can be paid. Where an offer containing a job-related incentive has been made, the Department evaluates the estimate made by the applicant of the eligible jobs to be created. This number is declared in

the offer as the expected number of eligible jobs, and is the Departmental estimate of the number of jobs on which payment will be based.

Rate of Offer -- The rate of offer defines the terms under which grant payments will be made. These are expressed as a percentage of eligible capital costs and/or a dollar amount per eligible direct job to be created. The terms are based on the Departmental evaluation of the application.

Estimated Amount of Incentive Grant -- The Departmental estimate of the grant likely to be paid, based on evaluation of the proposed project.

An Estimated Incentives Grant in this report indicates the original estimate, and subsequent formal revisions thereto; or actual payments where final inspection and payment has been made.

#### TERMS USED IN PART III

Type of Operation -- A description of the product and process.

Expected Capital Cost -- Total capital costs associated with fixed assets, as estimated by the Department on the

basis of information supplied by the applicant. At the time the project becomes operational, this figure is amended, if necessary, to indicate actual investment.

Loan Amount -- The total value of the original loan to be guaranteed.

Maximum Amount of Loan Guarantee -- The initial amount of the loan guarantee, expressed as a percentage of the total loan.

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