



**Regional
Economic
Expansion**

**Expansion
Économique
Régionale**

REPORT ON REGIONAL DEVELOPMENT INCENTIVES

August, 1972

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DEPARTMENT OF REGIONAL ECONOMIC EXPANSION

REPORT TO PARLIAMENT ON THE ADMINISTRATION OF DEVELOPMENT
INCENTIVES UNDER THE REGIONAL DEVELOPMENT INCENTIVES ACT
AND SECTION 10 OF THE DEPARTMENT OF REGIONAL ECONOMIC
EXPANSION ACT FOR THE MONTH OF AUGUST, 1972

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INTRODUCTION

The Regional Development Incentives Act and the Department of Regional Economic Expansion Act make provision for incentives in support of the establishment, modernization or expansion of manufacturing and other types of facilities. The incentives, which may take the form of grants or loan guarantees, are made available as a means of increasing or maintaining employment opportunities in regions and areas designated by the Governor-in-Council as those requiring special measures to facilitate economic expansion and social adjustment.

Copies of the statutes and regulations concerned, and of brochures explaining the administrative process by which incentive grants and loan guarantees are made, may be obtained from the Public Information Division of the Department of Regional Economic Expansion.

The purpose of this monthly report is to provide Parliament and the general public with up-to-date information on the operation of the regional development incentives program. The report contains summary statistics on administrative actions taken from the inception of the program until the end of the month in question, together with listings of essential facts pertaining to each offer of incentive assistance accepted during that month.

Industrial incentives are available in broad regions and special areas designated by the federal government following consultation with the provincial governments.

The designated regions cover broad segments of the country. The special areas, of which there are now 23, represent more localized focal points of potential development. The designated regions and special areas are shown on the map on page 5.

The size of an incentive grant may be varied, within statutory limits, to meet the requirements of a particular project. For a new plant or the expansion of an existing plant into new product lines, it is based on approved capital costs and, if considered appropriate, the number of jobs to be created. For a plant modernization or an expansion that does not involve a new product, only approved capital costs can be considered.

The maximum available grant depends on location and type of project, as shown in the following table:

<u>Location</u>	<u>Type of Project</u>	
	<u>Modernization or Expansion</u>	<u>New Plant or New Product Expansion</u>
Region A (Atlantic Provinces)	30% of eligible capital costs	35% of capital cost plus \$7,000 per eligible direct job created.
Region B (Standard Designated Regions)	20% of eligible capital costs	25% of capital cost plus \$5,000 per eligible direct job created.
Region C (Special Designated Region - southwestern Quebec and southeastern Ontario)	10% of eligible capital costs	10% of capital cost plus \$2,000 per eligible direct job created.

Maximum limits, as stipulated in the Regional Development Incentives Act, are \$30,000 per eligible direct job created or one-half of the capital to be employed in the operation.

Industrial incentives available under the "Special Area provisions" of the Department of Regional Economic Expansion Act are not subject to the same statutory maxima. However, as a matter of administrative practice, standards applicable under the Regional Development Incentives Act are normally applied where relevant.

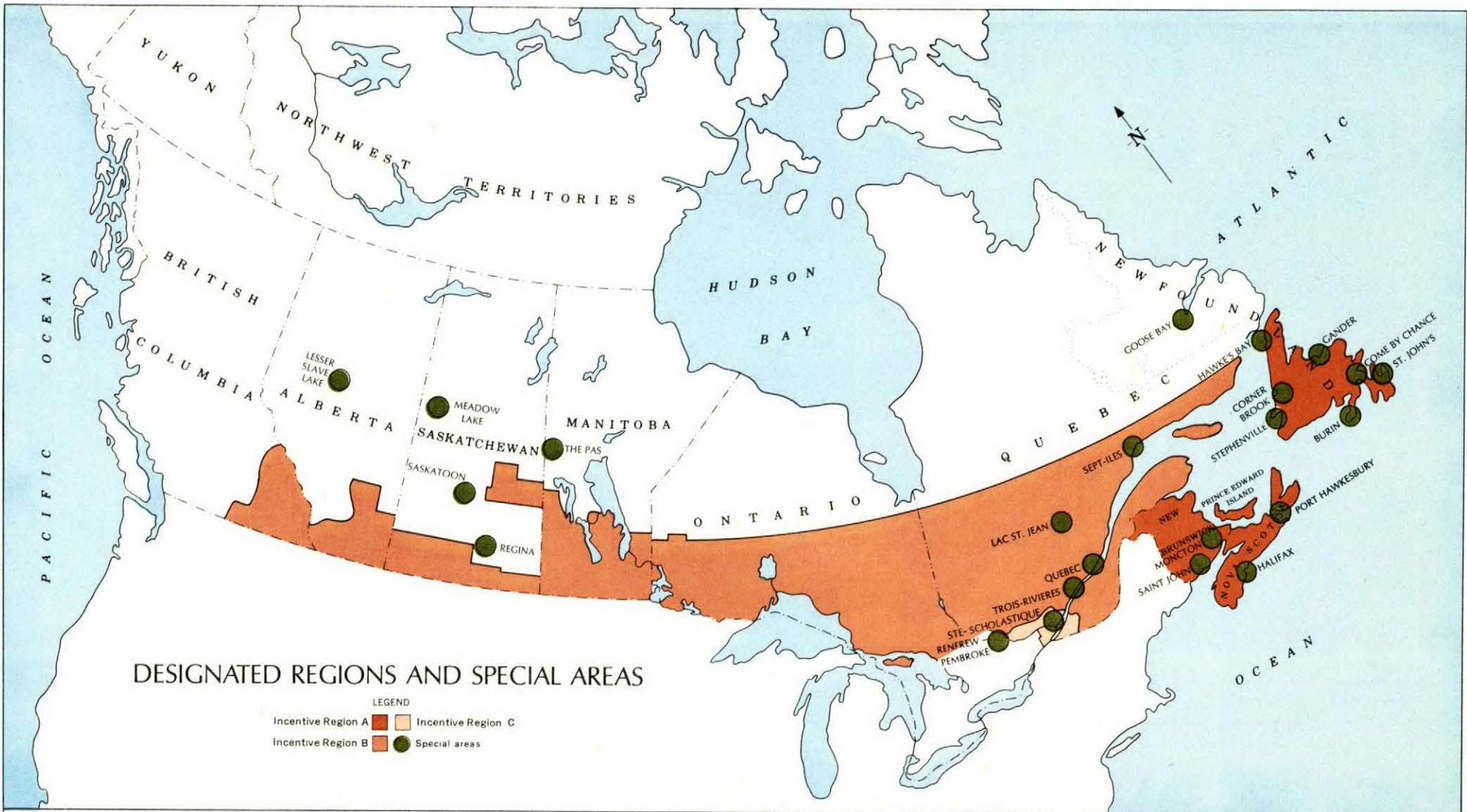
Loan guarantees, which are intended to offset difficulties that investors sometimes encounter in obtaining loan funds for investment in slow-growth regions, may not exceed 90 per cent of the total advances made by a lender, plus the interest involved, or 72 per cent of the total capital costs.

The monthly reports will be supplemented at the end of each fiscal year, beginning with the fiscal year ending March 1973, with a consolidated listing of all accepted offers of incentive assistance, indicating their current status.

Although administrative practice differs somewhat depending on whether incentive assistance is provided under the Regional Development Incentives Act or the Department of Regional Economic Expansion Act, standard terminology is used in this report. Under the Regional Development Incentives Act, for example, letters are used to offer incentive assistance. Under the Department of Regional Economic Expansion Act, proposed agreements are used for the same purpose. For the sake of simplicity, both actions are described in this report as

"offers made". In the final section of the report, which is concerned with sources of data and definitions of terms, attention is drawn to a number of other technical points of some significance.

In conclusion, it should be noted that applications for incentive assistance and supporting documentation contain a large amount of information that must be regarded as commercially confidential. It is for this reason that, as a matter of policy, the Department is unable to make public certain types of data. It is for the same reason that the Department does not reveal the fact that a particular application has been received unless and until it results in an accepted offer of incentive assistance. This policy is, of course, consistent with the aims and objectives of the program, which is designed to encourage investment in the designated regions and special areas of Canada.



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PART I - SUMMARY STATISTICS

In this part of the report, there are two tables setting forth summary statistics on different aspects of the regional development incentives program.

Table 1, which relates to incentive grants, is concerned with the disposition of applications received and the status of offers made as of the end of August, 1972.

Among other things, it shows:

- (1) that, during the month of August, 200 applications were received (making a total of 1,294 during the current fiscal year) and 57 offers were made (making a total of 497 during the current fiscal year);
- (2) that, of the 6,277 applications received since the inception of the program, 2,923 were rejected or withdrawn and 2,375 resulted in offers;
- (3) that, after allowing for lapses, withdrawals and offers not accepted, the net total of accepted offers stood at 1,751; and
- (4) that, against obligations represented by the net total of 1,751 accepted offers, partial payments had been made in 676 cases and final payments in 15 cases.

Estimates made at the time of offered incentives, and adjustments made as a result of subsequent changes in the projects concerned, produce the following totals pertaining to the current level of net accepted offers:

- eligible capital costs of \$1,431 million;
- expected direct new jobs numbering 71,532; and
- incentive grants of \$286.9 million.

Incentive grants actually paid to date total \$63 million.

Table 2, which relates to loan guarantees, is concerned with the disposition of applications received and the status of offers made as of the end of August, 1972.

Among other things, it shows that, during the month of August, 7 applications were received (making a total of 40 during the current fiscal year) and one offer was made (making a total of 8 during the current fiscal year).

TABLE 1

INCENTIVE GRANT APPLICATIONS

DISPOSITION OF APPLICATIONS AND
STATUS OF OFFERS - AUGUST 1972

	<u>MONTH</u>	<u>CURRENT FISCAL YEAR</u>	<u>INCEPTION TO DATE</u>
<u>STATUS OF APPLICATIONS</u>			
Applications Received	200	1,294	6,277
Applications Withdrawn	100	465	1,683
Applications Rejected	54	308	1,240
Offers Made	57	497	2,375
<u>STATUS OF OFFERS MADE</u>			
Offers Made	57	497	2,375
Offers Lapsed	12	33	120
Offers Declined	11	34	178
Offers Accepted	113	479	1,928
<u>STATUS OF OFFERS ACCEPTED</u>			
Offers Accepted	113	479	1,928
Accepted Offers Declined or Withdrawn	11	59	177
Net Offers Accepted	102	420	1,751
<u>STATUS OF NET OFFERS ACCEPTED</u>			
Net Offers Accepted	102	420	1,751
No Payment Made			1,060
Partial Payment Made	45	139	676
Final Payment Made	9	15	15

TABLE 2

LOAN GUARANTEE APPLICATIONS

DISPOSITION OF APPLICATIONS AND
STATUS OF OFFERS - AUGUST 1972

	<u>MONTH</u>	<u>CURRENT</u> <u>FISCAL YEAR</u>	<u>INCEPTION</u> <u>TO DATE</u>
<u>STATUS OF APPLICATIONS</u>			
Applications Received	7	40	176
Applications Withdrawn	5	23	54
Applications Rejected	-	10	44
Offers Made	1	8	19
<u>STATUS OF OFFERS MADE</u>			
Offers Made	1	8	19
Offers Lapsed	-	-	1
Offers Declined	-	1	1
Offers Accepted	-	3	11
<u>STATUS OF OFFERS ACCEPTED</u>			
Offers Accepted	-	3	11
Accepted Offers Declined or Withdrawn	-	1	2
Net Accepted Offers	-	2	9
<u>STATUS OF NET OFFERS ACCEPTED</u>			
Net Offers Accepted Guarantees in Operation	-	2	9

PART II - INCENTIVE GRANT ACTIVITY DURING THE MONTH

Part II consists of Table 3 which provides a complete alphabetic listing for the month of August of:

- (1) Offers accepted;
- (2) Offers accepted and subsequently revised; and
- (3) Offers accepted and subsequently declined; or withdrawn.

The month and year of the most recent report for offers accepted and subsequently revised, declined or withdrawn are indicated in brackets under the company name. Only the revised data are shown.

Abbreviations have been used to describe the details of "type of project". Although full descriptions are provided in Part IV of this report, the abbreviations used are:

N	-	New Plant
N.P.E.	-	New Product Expansion
E	-	Expansion
M	-	Modernization
N.C.F.	-	New Commercial Facility

TABLE 3

INCENTIVE GRANT ACTIVITY

DETAILS OF OFFERS ACCEPTED, AND OF OFFERS ACCEPTED
AND SUBSEQUENTLY REVISED, DECLINED OR WITHDRAWN DURING AUGUST 1972

OFFERS ACCEPTED

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
1. A. Northcott Ltd.	Lewisporte, Nfld.	Processing of Fish	E.M.	\$ 37,000	10	30%	\$ 11,100
2. A. & G. Welding & Machine Shop	Arcola, Sask.	Stock Trailers and Crude Oil Tanks	E	\$ 45,800	7	20%	\$ 9,160 <i>2</i>
3. Abbott Laboratories Limited	Town of Mount Royal, P.Q.	Intravenous Solutions	E.M.	\$2,361,000	38	5%	\$118,050
4. Agmont Mills Ltd.	Montreal, P.Q.	Knitted Fabrics	E	\$ 209,000	9	10%	\$ 20,900
5. Les Aliments Martin Inc.	Montreal, P.Q.	Food Products	E	\$ 69,200	4	8%	\$ 5,536
6. American Furniture Co. Ltd.	Montreal, P.Q.	Furniture	E	\$ 93,000	11	8%	\$ 7,440
7. Arcom Systems Limited	Slave Lake, Alta.	Modular Buildings	N	\$ 808,315	192	20% and \$2,000 per eligible job (192)	\$545,663
8. Atlantic Dry Kiln Ltd.	Rimouski, P.Q.	Metal Sheet Products	N.P.E.	\$ 244,000	21	20% and \$2,000 per eligible job (21)	\$ 90,800

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
9. B & B. Stone Limited	Thunder Bay, Ont.	Precast Building Components	E.M.	\$ 70,000	14	15%	\$ 10,500
10. Mr. D.W. Ballantyne	Woodstock, N.B.	Travel Trailers	N	\$243,914	48	25% and \$1,900 per eligible job (47)	\$150,279
11. Baron Rubber Ltd.	St. Jerome, P.Q.	Rubber Soles and Thermo-plastic Soles	a)E.M. b)N.P.E.	a) \$206,000 b) \$307,450	25 51	a) 10% b) 10% and \$1,500 per eligible job (51)	a) \$ 20,600 b) \$107,245
12. Beattie & Son Inc.	Hemmingford, P.Q.	Apple Juice	N	\$170,000	3	10% and \$2,000 per eligible job (3)	\$ 23,000
13. Bellerive Veneer & Plywoods Ltd.	Mont Laurier, P.Q.	Lumber Chips	N	\$ 315,200	39	15% and \$1,500 per eligible job (34)	\$ 98,280
14. Bellerive Veneer & Plywoods Ltd.	L'Annonciation, P.Q.	Lumber Chips	N	\$309,800	39	15% and \$1,500 per eligible job (34)	\$ 97,470
15. Ben Mullins	Main-A-Dieu, N.S.	Fresh and Salt Fish Products	N	\$130,750	20	35% and \$750 per eligible job (20)	\$ 60,763
16. Berkline Canada Ltd.	Anjou, P.Q.	Chair Frames	E	\$145,000	15	10%	\$ 14,500

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
17. Bozart Ltd.-Ltée	Montreal, P.Q.	Stamping and Embossing Boxes	N.P.E.	\$105,200	18	8% and \$1,000 per eligible job (16)	\$24,416 <u>D</u>
18. Brunswick Fish Market Co. Ltd.	Val Comeau, N.B.	Processing of Fish	N	\$ 84,930	21	20% and \$850 per eligible job (21)	\$34,836 <u>D</u>
19. Canadian Hockey Sticks Mfg. Inc.	Drummondville, P.Q.	Hockey Sticks	E	\$ 38,000	9	20%	\$ 7,600 <u>R</u>
20. Canadian Hoechst Limited	Varennes, P.Q.	Developers and Finishers of Offset Plates and Sausage Casings	a) E b) N.P.E.	a) \$ 31,700 b) \$193,300	1 6	a) 7% b) 7% and \$1,500 per eligible job (6)	a) \$ 2,219 b) \$22,531
21. Canadian Rogers Western (1971) Ltd.	Winnipeg, Man.	Livestock Feeding Systems etc.	N.P.E.	\$ 77,750	40	10% and \$800 per eligible job (40)	\$39,775 <u>D</u>
22. Central Quebec Steel Ltd.	Trois Rivières, P.Q.	Steel Beams	E.M.	\$150,000	15	20%	\$30,000
23. Centre de Rénovation Etchemin Inc.	St. Romuald, P.Q.	Wooden Doors	N	\$100,320	16	15% and \$1,200 per eligible job (16)	\$34,248
24. Compagnie Montco (1966) Ltée	Ville d'Anjou, P.Q.	Cement Blocks	E.M.	\$480,000	19	10%	\$48,000

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
25. Confection Alpha Inc.	Sherbrooke, P.Q.	Clothing	N	\$ 92,700	23	20%	\$ 18,540
26. Consumers Glass Company Limited	Ville St. Pierre, P.Q.	Glass Containers	E.M.	\$ 329,000	9	10%	\$ 32,900 <i>D</i>
27. Coopérative des Pomiculteurs du Québec	Franklin Centre, P.Q.	Apple Cider	N.P.E.	\$ 156,000	25	10% and \$1,000 per eligible job (25)	\$ 40,600
28. Cornwall Electric Ltd.	Cornwall, Ont.	Small Electrical Appliances	N	\$ 66,060	28	5% and \$800 per eligible job (28)	\$ 25,703
29. Dalman Enterprises Ltd.	Killarney, Man.	Agricultural Equipment	N	\$ 103,000	28	10% and \$700 per eligible job (28)	\$ 29,900 <i>R</i>
30. Delvista Construction Inc.	Ste Julie de Verchères, P.Q.	Sectional Homes	E	\$ 230,000	99	10%	\$ 23,000
31. Dorfin Paper Products	Ville d'Anjou, P.Q.	Paper Products	E	\$ 60,000	5	10%	\$ 6,000
32. Elmcrest Furniture Mfg. Ltd.	Winnipeg, Man.	Upholstered and Wooden Furniture	N	\$ 143,000	43	18% and \$1,100 per eligible job (28)	\$ 56,540
33. Elite Interiors Ltd.	Montreal, P.Q.	Furniture	E.M.	\$ 86,614	29	10%	\$ 8,661 <i>R</i>
34. Enflo Corporation	Grand Falls, N.B.	Fluorocarbon Products	N	\$ 401,000	45	20% and \$3,500 per eligible job (42)	\$ 227,200

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
35. Fabric Dyers Ltd.	Lachine, P.Q.	Textile Dyeing and Finishing	E	\$ 44,700	9	10%	\$ 4,470
36. Fairview Industrial Engineering (1968)	Halifax, N.S.	Metal Fabrication	E	\$ 50,000	7	30%	\$ 15,000
37. Fenebec Inc.	St. Joseph de Beauce, P.Q.	Doors and Windows	N	\$ 433,500	74	15% and \$1,700 per eligible job (65)	\$ 175,525
38. Fibersteel Marine Industries Limited	Mahone Bay, N.S.	Ferro-cement Products	N	\$ 84,000	9	20% and \$3,000 per eligible job (9)	\$ 43,800
39. Flakeboard Co. Ltd.	Milltown, N.B.	Particle Board	E	\$ 1,853,000	57	25%	\$ 463,250 <i>R</i>
40. Fonderie Gosselin Inc.	Ste Anne de la Pérade, P.Q.	Castings	E	\$ 46,905	9	15%	\$ 7,035 <i>R</i>
41. Fonderie de Ste Julie Inc.	Ste Julie, P.Q.	Castings	N	\$ 89,623	23	5% and \$800 per eligible job (22)	\$ 22,081
42. The Great Lakes Paper Company Ltd.	Thunder Bay, Ont.	Dressed Kiln Dry Lumber	N.P.E.	\$ 4,108,000	50	10% and \$2,000 per eligible job (50)	\$ 510,800
43. G.R. Patstone Ltd.	Saint John, N.B.	Truck Bodies	E	\$ 54,500	9	25%	\$ 13,625

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
44. Hamburger Drahtseilerei GMBH	Granby, P.Q.	Wire Ropes	N	\$ 836,000	43	15% and \$2,500 per eligible job (37)	\$217,900
45. H.C. Vidal Ltée	Montreal, P.Q.	Tanks and Boilers	N	\$ 113,000	45	8% and \$800 per eligible job (15)	\$ 21,040
46. H.F. Russell Seafoods Ltd.	Lismore, N.S.	Fish Products	N.P.E.	\$ 139,519	58	20% and \$1,000 per eligible job (38)	\$ 65,904
47. Hollywood Star Knitting Mills Ltd.	Ville d'Anjou P.Q.	Oversize Sweaters	N	\$ 76,420	35	5% and \$200 per eligible job (29)	\$ 9,620
48. Howard-Bienvenu Inc.	La Sarre, P.Q.	Sawmill	N	\$ 2,061,600	189	10% and \$2,000 per eligible job (189)	\$584,160
49. Hub Meat Packers Limited	Moncton, N.B.	Meat Products	E	\$ 70,000	7	15%	\$ 10,500
50. Impenco Limited	Montreal, P.Q.	Metal and Plastic Boxes	a) E b) N.P.E.	a) \$ 56,200 b) \$ 46,500	13 7	a) 7% b) 7% and \$1,500 per eligible job (7)	a) \$ 3,934 b) \$ 13,755
51. Industries Cerco Inc.	St. Remi, P.Q.	Coffins	E.M.	\$ 66,925	6	8%	\$ 5,354
52. Les Industries Provinciales Limitée	St. Damien, P.Q.	Plastic Products	E	\$ 1,190,000	36	20%	\$238,000

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
53. Les Industries Saguenay Ltée	Chicoutimi, P.Q.	Boats and Paper Mill	a)E.M. b)N.P.E.	a)\$ 35,717 b)\$ 34,980	7 2	a) 20% b) 20% and \$2,000 per eligible job (2)	a) \$ 7,143 b) \$ 10,996
54. ITT Canada Limited	St. Jérôme, P.Q.	Wire and Welding Cables	E	\$143,000	5	8%	\$ 11,440
55. Mr. Jeff Inc.	Trois Rivières, P.Q.	Men's Wear	a)E b)N.P.E.	a)\$ 74,700 b)\$ 60,300	59 58	a) 10% b) 10% and \$400 per eligible job (58)	a) \$ 7,470 b) \$ 29,230
56. Johncraft Limited	Montreal, P.Q.	Wooden and Aluminum Overhead Doors	E.M.	\$ 87,917	11	9%	\$ 7,913
57. Keeping and MacKay Limited	Beach Point, P.E.I.	Canned Fresh and Frozen Fish	E.M.	\$107,000	8	30%	\$ 32,100
58. Kempac Corporation	St. Janvier, P.Q.	Shampoos, Detergents, Bathoils, etc	E.M.	\$279,275	9	9%	\$ 25,135
59. Ken MacLennan Sawmill Ltd.	Dalkeith, Ont.	Lumber	N	\$220,000	27	10% and \$2,000 per eligible job (24)	\$ 70,000
60. Leather Wear Ltd.	Marieville, P.Q.	Clothing	E	\$ 60,000	37	10%	\$ 6,000
61. Lee Dyers Ltd.	Lachine, P.Q.	Dyeing and Finishing Knitted Fabrics	E	\$173,000	23	10%	\$ 17,300

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
62. Lee Dyers Ltd.	Montreal Island, P.Q.	Dyeing, finishing and Printing of Fabrics	N	\$2,192,000	127	6% and \$1,000 per eligible job (123)	\$254,520
63. Lesters Foods Ltd.	Laval, P.Q.	Delicatessen Products	a)E b)N.P.E.	a)\$ 162,000 b)\$ 362,650	38 55	a)10% b)10% and \$900 per eligible job (55)	a)\$ 16,200 b)\$ 85,765
64. Levi Strauss of Canada Inc.	Cornwall, Ont.	Leisure Wear Clothing	N	\$1,639,000	353	10% and \$2,000 per eligible job (352)	\$867,900
65. Lines Bros. (Canada) Ltd.	Waterloo, P.Q.	Bicycles	E	\$1,308,000	229	20%	\$261,600
66. Loomweave Corporation	Montreal, P.Q.	Knitted Acrylic Draperies	N.P.E.	\$ 63,000	9	6% and \$800 per eligible job (7)	\$ 9,380
67. Loomweave Corporation	Montreal, P.Q.	Simulated Velvets	N.P.E.	\$ 68,000	7	6% and \$800 per eligible job (5)	\$ 8,080
68. Lord & Fils Compagnie Ltée	Longueuil, P.Q.	Security Bars	E	\$ 175,000	21	10%	\$ 17,500
69. Luxo Lamp (Canada) Ltd.	Ste Thérèse-de-Blainville, P.Q.	Lighting Fixtures and Lamp Shades	a)E b)N.P.E.	a)\$ 68,100 b)\$ 151,900	8 6	a) 7% b) 7% and \$2,000 per eligible job (6)	a)\$ 4,767 b)\$ 22,633

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
70. Manitoulin Rustic Furniture Ltd.	Little Current, Ont.	Cedar Furniture	E.M.	\$ 100,000	15	20%	\$ 20,000 <i>R</i>
71. Marius Ouellet Ltée	Disraeli, P.Q.	Furniture	E.M.	\$ 215,588	10	10%	\$ 21,559
72. Maxine Footwear Company Inc.	Montreal, P.Q.	Footwear and Unit Soles	a) E b) N.P.E.	a) \$ 81,000 b) \$ 61,000	10 4	a) 6% b) 6% and \$1,000 per eligible job (4)	a) \$ 4,860 b) \$ 7,660
73. Meubles Laurier Limitée	Laurier Station, P.Q.	Bedroom Furniture	E	\$ 180,000	16	20%	\$ 36,000 <i>R</i>
74. Murdock Lumber Inc.	Girardville, P.Q.	Woodwork	E.M.	\$ 339,890	10	18%	\$ 61,180
75. Mr. Neiff Joseph	Bridgewater, N.S.	Steel Survey Stakes	N	\$ 78,100	11	20% and \$1,400 per eligible job (11)	\$ 31,020
76. Neonex Leisure Products Ltd.	Winkler, Man.	Mobile Homes, Travel Trailers	N	\$ 778,585	238	10% and \$2,000 per eligible job (94)	\$ 265,859
77. North Star Diamond Abrasives Ltd.	Montreal, P.Q.	Diamond Thinwall Drills Circular Saws	E	\$ 57,000	6	10%	\$ 5,700
78. Novastran Limited	Saint John, N.B.	Toothbrushes Rope, Twine and Monofilament	N	\$ 341,000	29	25% and \$5,000 per eligible job (29)	\$ 230,250 <i>R</i>

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
79. Ocean Harvesters Ltd.	Harbour Grace, Nfld.	Blueberries	E	\$ 50,000	12	20%	\$ 10,000 <i>R</i>
80. Ocean Harvesters Ltd.	Harbour Grace, Nfld.	Fish Meal and Oil	E.M.	\$ 261,373	5	30%	\$ 78,412 <i>R</i>
81. The Ogilvie Flour Mills Company Ltd.	Candiac, P.Q.	Wheat Gluten, Wheat Starch and Other By-Products	N	\$8,711,000	72	8% and \$2,000 per eligible job (72)	\$840,880
82. P.R. Auto Camp Ltée	Terrebonne, P.Q.	Auto Caravans	N	\$ 125,000	29	5% and \$800 per eligible job (27)	\$ 27,850 <i>D</i>
83. Page-Sangster Inc.	Sherbrooke, P.Q.	Commercial Printing	M	\$ 185,000	6	15%	\$ 27,750
84. Paton Manufacturing Co. Ltd.	Sherbrooke, P.Q.	Self-twisted Yarn and Warp Knit Fabrics	N.P.E.	\$ 870,000	30	15% and \$1,500 per eligible job (30)	\$175,500
85. Paul Vallée Inc.	Sawyerville, P.Q.	Sawmill	E.M.	\$ 200,000	18	20%	\$ 40,000
86. Peculiar Industries Ltd.	Chester, N.S.	Handicraft Items	N	\$ 101,000	12	25% and \$2,000 per eligible job (12)	\$ 49,250 <i>D</i>
87. Pierfab Inc.	Terrebonne, P.Q.	Decorative Stones	N	\$ 99,000	17	10%	\$ 9,900 <i>D</i>

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
88. Pierre Legault Inc.	Pierrefonds, P.Q.	Utility Ceramics	a) E b) N.P.E.	a) \$ 44,000 b) \$ 87,000	Nil 10	a) 10% b) 10% and \$1,000 per eligible job (10)	a) \$ 4,400 b) \$ 18,700
89. Pizza Delight Take Out Ltd.	Moncton, N.B.	Pizza Sauce, Spaghetti Sauce, etc.	a) E.M. b) N.P.E.	a) \$ 38,525 b) \$ 22,375	7 5	a) 30% b) 30% and \$3,500 per eligible job (5)	a) \$ 11,557 b) \$ 24,213
90. Plypane Inc.	Ville d'Anjou, P.Q.	Light and Heat Reflecting Glass	N.P.E.	\$370,000	30	8% and \$1,600 per eligible job (20)	\$ 61,600
91. Port Au Choix Shipbuilding & Supply Ltd.	Port Au Choix, Nfld.	Wooden Fishing Boats	N	\$142,982	13	30% and \$2,000 per eligible job (13)	\$ 68,894
92. Precision Homes & Components Ltd.	Sydney, N.S.	Building Component Parts	N	\$506,700	65	25% and \$3,500 per eligible job (63)	\$347,175
93. Produits de Béton Rimouski Inc.	Pointe au Père, P.Q.	Cement Products	E	\$ 46,506	7	15%	\$ 6,976
94. Les Produits Forestiers B. & B. Inc.	La Minerve, P.Q.	Timber	N	\$142,420	24	20% and \$1,000 per eligible job (24)	\$ 52,484
95. Rapp Lumber Products Ltd.	Pembroke, Ont.	Basket and Fruit Containers	N	\$445,500	85	10% and \$1,500 per eligible job (85)	\$172,050

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
96. Reliure Vianney Bélanger Inc.	Montreal, P.Q.	Bookbinding	M	\$ 52,000	5	6%	\$ 3,120 <i>D</i>
97. Reynolds Aluminum Co. of Canada Ltd.	Cap de la Madeleine, P.Q.	Rolled Aluminum Products	E	\$4,774,000	58	15%	\$716,100
98. Ross-Ellis Limited	Montreal, P.Q.	Record Jackets	E	\$ 113,500	8	5%	\$ 5,675
99. Scoop Fashions Inc.	Montreal, P.Q.	Ladies' Dresses and Sportswear	E	\$ 74,000	47	10%	\$ 7,400 <i>D</i>
100. Scott Paper Limited	Crabtree, P.Q.	Paper Diapers	E	\$ 405,000	36	10%	\$ 40,500
101. Séchoir Lau-Ghis Inc.	Beauceville, P.Q.	Drywood	E	\$ 197,241	11	20%	\$ 39,448
102. Sterex Pharma Products Ltd.	Pointe Claire, P.Q.	Sterile Injectable Pharmaceutical Products	N	\$ 225,000	19	10% and \$1,300 per eligible job (18)	\$ 45,900 <i>R</i>
103. Stowin Investments Ltd.	Stellarton, N.S.	Wooden Doors, Floors and Cabinets	N	\$1,960,000	175	10% and \$3,000 per eligible job (175)	\$721,000 <i>D</i>
104. Timberline Ranch Ltd.	Frank, Alta.	Dimensional Lumber and Track Ties	N	\$ 71,700	14	12% and \$1,800 per eligible job (14)	\$ 33,804
105. Tricot Majestic Ltée	Montreal, P.Q.	Stockings, Blouses, etc.	N	\$ 191,450	124	5% and \$500 per eligible job (84)	\$ 51,572 <i>D</i>
106. Tricot Majestic Ltée	St. Hyacinte, P.Q.	Nylon Clothes	E	\$ 144,000	88	10%	\$ 14,400 <i>D</i>

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
107. Usen Fisheries Ltd.	Souris, P.E.I.	Fish Processing	E.M.	\$ 276,754	44	30%	\$ 83,026 <u>D</u>
108. Les Usines d'Autray Ltée	St. Félix de Valois, P.Q.	Truck Boxes, Metal Products	N	\$ 287,319	42	10% and \$1,500 per eligible job (40)	\$ 88,732
109. Vibrapipe Concrete Products Ltd.	Blainville, P.Q.	Cement Pipes	E.M.	\$ 475,000	35	10%	\$ 47,500 <u>R</u>
110. Wertex Hosiery Co. Ltd.	Montreal, P.Q.	Panty Hose, Tights and Leotards	E	\$1,552,000	140	5%	\$ 77,600 <u>R</u>
111. Westfield Apparel Ltd.	Winnipeg, Man.	Jeans	N	\$ 108,800	42	15% and \$800 per eligible job (42)	\$ 49,920 <u>R</u>
112. William Neilson Limited	New Liskeard, Ont.	Dairy Products	E.M.	\$ 148,100	2	10%	\$ 14,810 <u>D</u>
113. World Wide Staple Co. Inc.	Montreal, P.Q.	Collated Nails	N.P.E.	\$ 117,500	17	10% and \$1,500 per eligible job (15)	\$ 34,250

ACCEPTED OFFERS SUBSEQUENTLY REVISED

1. Aerovox Canada Limited (May 1972)	Amherst, N.S.	Oil Capacitors	N	\$ 855,500	90	20% and \$2,000 per eligible job (90)	\$351,100
2. ATCO (Québec) Ltée (Sept. 1971)	Ville LaSalle, P.Q.	Transportable Structures	N	\$ 329,000	225	10% and \$950 per eligible job (196)	\$219,100

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
3. Boulangerie Doyon Inc. (Aug. 1971)	St-Côme, P.Q.	Bread and Biscuits	E	\$ 112,500	20	20%	\$ 22,500
4. Can-Am Spectator Sales Ltd. (May 1972)	Elie, Man.	Braid, Special Crests and Emblems	N	\$ 218,630	48	12% and \$800 per eligible job (48)	\$ 64,636
5. Co-op Vegetable Oils Limited (Mar. 1972)	Altona, Man.	Oil Seeds	E.M.	\$ 620,000	10	12%	\$ 74,400
6. Degelman Industries Ltd. (Mar. 1972)	Regina, Sask.	Farm Equipment	E	\$ 667,000	70	17%	\$113,390
7. Extruded Plastics Products Ltd. (June 1972)	St. Jacques de Montcalm, P.Q.	Polyvinyl Chloride Pipe Fittings	N.P.E.	\$ 488,500	26	8% and \$1,500 per eligible job (26)	\$ 78,080
8. Métal Rousseau Metal Inc. (Oct. 1971)	St-Jean Port Joli, P.Q.	Metal Shelves	E	\$ 217,000	30	20%	\$ 43,400
9. Reid Products Limited (Sept. 1971)	Bide Arm, Nfld.	Fish Processing	N	\$ 300,800	100	20% and \$1,000 per eligible job (100)	\$160,160
10. Sklar Manufacturing Limited (Dec. 1971)	Mattawa, Ont.	Furniture Components	N.P.E.	\$1,083,760	40	20% and \$3,000 per eligible job (40)	\$336,752
11. Step-Lite Manufacturing Limited (Oct. 1971)	Renfrew, Ont.	Footwear	N	\$ 166,045	88	10% and \$2,000 per eligible job (88)	\$192,604

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
12. Terminal Crimping Ltée (June 1971)	Richelieu, P.Q.	Electric Cables	N	\$148,816	29	7% and \$900 per eligible job (29)	\$ 36,517
13. Ventilation Latendresse Ltée (May 1972)	Boucherville, P.Q.	Ventilation Systems	N.P.E.	\$ 99,000	14	10% and \$900 per eligible job (9)	\$ 18,000

ACCEPTED OFFERS SUBSEQUENTLY DECLINED OR WITHDRAWN

1. Albert Griffin Limited
(Dec. 1971) North Lake, P.E.I.
2. Atlantic Line & Twine
Co. (Jan. 1972) Province of N.S.
3. B.K.R. Furniture Mfg.
Co. (Feb. 1972) Laval, P.Q.
4. Beothic Fish Processors
Limited (May 1971) Valleyfield,
Nfld.
5. Fibratron Textile Corp.
(June 1971) Lachine, P.Q.
6. J. W. Kilgour & Bro.
Limited (May 1972) Coaticook, P.Q.
7. Larson Woodlands
Research Limited
(Sept. 1971) Thunder Bay,
Ont.
8. Mr. M. Marcovici
(Jan. 1972) Salaberry de
Valleyfield, P.Q.

<u>Company</u>	<u>Plant Location</u>	<u>Product and/or Process</u>	<u>Type of Project</u>	<u>Expected Eligible Cost</u>	<u>Expected Direct New Jobs</u>	<u>Rate of Offer</u>	<u>Estimated Amount of Incentive Grant</u>
9. Milprods Ltd. (Sept. 1971)	St. Boniface, Man.						
10. Mount Scio Farms (July 1971)	St. John's, Nfld.						
11. Technical Plastics Trois Rivières Ltd. (Aug. 1971)	Trois Rivières, P.Q.						

PART III - LOAN GUARANTEE ACTIVITY DURING THE MONTH

No Loan Guarantees were accepted, declined, withdrawn or revised during August, 1972.

PART IV - DEFINITIONS

TERMS USED IN PART I

Application -- A submission, in the approved form, by an applicant requesting a development incentive. Each application is restricted to a development on a single site, but one application may relate to a modernization, an expansion, a new product expansion or a complete new facility, or to some combination of these. An application covering a combined development is counted and reported as a single application, but each individual type of project is evaluated separately.

Received -- An application delivered to the Department. The date of receipt is the first control date, and is used for reporting and determining conditions of "prior commitment" as defined in the Regional Development Incentives Act and Regulations.

Withdrawn -- An application withdrawn, at the request of the applicant, after receipt but before or during evaluation.

Rejected -- An application turned down, under the provisions of the governing statute, because the project in question is considered ineligible, would proceed without incentive assistance or would not make a significant contribution to economic expansion and social adjustment within a designated region or special area.

Offer Made -- When an application has been evaluated and an estimate made of the grant or loan guarantee required to assure that the proposed project can be brought into commercial production, the applicant is offered an incentive, subject to specified conditions. The date of the offer establishes the second control date for reporting and management.

Lapsed -- When the applicant in receipt of an offer does not return a formal acceptance within ninety-days, the offer is deemed to have lapsed and the applicant is so advised. The project can only be given further consideration if a new application is made.

Withdrawn -- When an incentive offer is withdrawn, prior to acceptance, because of new information justifying such action.

Declined -- When the applicant formally declines an offered incentive.

Offer Accepted -- An offer of incentive assistance is accepted when the applicant returns a signed copy of the offer within ninety days of receipt. In accepting an offer, the applicant agrees to the latest date on which construction will begin.

Withdrawn -- When, prior to making payment, the Department determines that contractual commitments

relating to a project were made before the application was filed, or that other legal requirements were not met, and takes action to withdraw the offer in question.

Declined -- When the applicant formally advises the Department that he does not intend to proceed with a project following his acceptance of an offer relating to it.

No Payment Made -- No payment can be made to an applicant until the facility is certified as being in "commercial production", a condition defined in the Regional Development Incentives Act and Regulations. This requires an on-site inspection and audit by an officer authorized to act on behalf of the Minister.

Partial Payment Made -- When commercial production of the facility has been certified and one or more payments have been made in relation to the offered incentive, but final payment has not been made.

Final Payment Made -- When the facility has been in commercial production for the prescribed period, a final inspection is made by the Department, and if all conditions specified in the accepted offer and in the governing Act and Regulations have been met, a final payment is made. The final payment cannot be made before 24 months after the certified

date of commercial production when the incentive is based only on approved capital costs; or before 36 months after the certified date of commercial production when the incentive is based in part on the number of jobs created in the operation.

Application of Terms to Loan Guarantees

The above definitions apply to both incentive grants and loan guarantees, except that there are no payments to applicants with loan guarantees.

When providing loan guarantees the Department enters into an agreement with the lender to guarantee repayment of a portion of a loan being made to the applicant. Such an agreement can only be executed when the applicant and the lender complete the loan arrangements. The original offer to the applicant by the Department is in the form of a letter of intent, a copy of which is sent to the prospective lender. Acceptance of the letter of intent by both parties is considered as an "offer accepted". If the applicant fails to complete his loan arrangements, the offer is withdrawn. If the applicant abandons his project or completes his loan arrangements without the guarantee, the offer is "declined". Once the Department has completed an agreement with the lender, there is a "guarantee in operation".

A loan guarantee applicant discharges his loan obligations directly with the lender, reducing at the same time the potential liability of the Department.

TERMS USED IN PART II

Company -- The legal corporate or organizational identification of the applicant at the time of his acceptance of an offer of incentive assistance.

Plant Location -- The name used is that which Statistics Canada uses to identify the specific geographic location of the plant or facility.

Product or Process -- The nature of the product or process.

Type of Project --

N. - New Plant - a new facility, the word facility being used as defined in the Regional Development Incentives Act and Regulations.

N.P.E. - New Product Expansion - an addition to an existing facility to manufacture or produce a product not previously manufactured or produced by the applicant.

E. - Expansion - an addition to an existing facility to increase the output of the products presently being manufactured or produced.

M. - Modernization - a change in an existing facility designed primarily to reduce production costs or improve product quality.

N.C.F. - New Commercial Facility - a new facility designed to provide a service rather than to undertake manufacturing or processing.

Expected Eligible Cost -- The capital costs of a project, as estimated by the Department on the basis of information supplied by an applicant, covering only costs that are eligible under the Regional Development Incentives Act and Regulations.

Expected Direct New Jobs -- The number of jobs to be created directly by the project, as estimated by the Department on the basis of information supplied by the applicant.

Eligible Jobs -- The Regional Development Incentives Act and Regulations define specific conditions under which a job-related incentive can be paid. Where an offer containing a job-related incentive has been made, the Department evaluates the estimate made by the applicant of the eligible jobs to be created. This number is declared in

the offer as the expected number of eligible jobs, and is the Departmental estimate of the number of jobs on which payment will be based.

Rate of Offer -- The rate of offer defines the terms under which grant payments will be made. These are expressed as a percentage of eligible capital costs and/or a dollar amount per eligible direct job to be created. The terms are based on the Departmental evaluation of the application.

Estimated Amount of Incentive Grant -- The Departmental estimate of the grant likely to be paid, based on evaluation of the proposed project.

An Estimated Incentives Grant in this report indicates the original estimate, and subsequent formal revisions thereto; or actual payments where final inspection and payment has been made.

TERMS USED IN PART III

Type of Operation -- A description of the product and process.

Expected Capital Cost -- Total capital costs associated with fixed assets, as estimated by the Department on the

basis of information supplied by the applicant. At the time the project becomes operational, this figure is amended, if necessary, to indicate actual investment.

Loan Amount -- The total value of the original loan to be guaranteed.

Maximum Amount of Loan Guarantee -- The initial amount of the loan guarantee, expressed as a percentage of the total loan.

INDUSTRY CANADA/INDUSTRIE CANADA



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